

under the General Agreement on Trade in Services is important, given the rapid growth of a number of service industries in British Columbia.

In recent years, provincial forestry and agricultural industries have been significantly affected by anti-dumping and countervailing duty cases. Most notable are the current anti-dumping and countervailing duties being imposed by the United States against B.C. and other Canadian producers. These duties have been harmful not only to B.C.'s forest industries, but also to the many communities dependent on these industries. The B.C. government is strongly committed to the early resolution of this problem.

## BRITISH COLUMBIA SUCCESS STORIES

### **Fincentric Corp., Richmond**

*www.fincentric.com*

Fincentric Corporation is a leading global provider of enterprise wealth management and core banking software. Fincentric's i-Wealthview wealth management software products include "next generation" core banking, "customer value management," data aggregation, Internet and wireless financial portals and full multi-channel support. Fincentric's products enable financial institutions to quickly deploy solutions for their converging financial service offerings, while supporting capabilities for increasing customer profitability, acquisition and retention. Fincentric has approximately 300 customers worldwide, and has strategic relationships with Microsoft, HP and other international partners. Fincentric is a multiple recipient of the Canada Export Award.

### **Rescan Environmental Services Ltd., Vancouver**

*www.rescan.com*

Rescan Environmental Services Ltd. is an environmental consulting firm offering a full range of environmental and related services to resource industries, with a particular focus on the mining sector. In November 2002, Rescan was honoured with its third BC Export Award. Rescan was nominated in the Professional and Services Sector category, which recognizes companies and organizations that provide expert advice, technical support or educational

programs to international customers. Company President Clem Pelletier attributes Rescan's success in the export market to the hard work and dedication of his professional staff, and to Rescan's strong long-term relationships with clients around the world. Approximately half of Rescan's business is derived from work performed for international clients.

### **Power Measurement Ltd., Victoria**

*www.pwrm.com*

Power Measurement is a global provider of enterprise energy management systems. It has more than 250 employees worldwide, representation in over 80 countries and over \$60 million in annual revenue. For nearly 20 years, the company's ION® software and intelligent metering products have helped energy suppliers and consumers reduce energy costs and maximize uptime. Recent applications of the company's energy-management technology include the "Chunnel" rail link in London, England; the Italian National Railway in Rome, Italy; and NASA's Ames Research Center near San Francisco, California.

### **Cascade Aerospace Inc., Abbotsford**

*www.cascadeaerospace.com*

Cascade Aerospace Inc. provides services for the maintenance, repair, overhaul (MRO) and modification of narrow-body airliners. It currently specializes in Boeing 737 aircraft. In just over two years, Cascade Aerospace has become the largest non-airline provider of MRO services in Canada and increased export sales by 318%.

Serving predominantly U.S.-based airlines and leasing companies, Cascade has a customer roster that includes Aloha Airlines, Southwest Airlines and Continental Airlines, as well as the two largest aircraft leasing companies in the world: GE Capital Aviation Services (GECAS) and International Leasing and Finance Company (ILFC). Cascade Aerospace Inc. is a privately owned Canadian company, whose historical roots are with affiliate-company Conair. Cascade currently employs 530 people in its 250,000-square-foot, purpose-built maintenance facility at the Abbotsford International Airport.