

IMPORTERS/DISTRIBUTORS/USERS

Direct exporting to Spain is not simple. A visit Spain, to learn about the market, and meet with potential importers, end-users, distributors, agents, and government trade officials is highly desirable. Exporters must develop a network of contacts on the Spanish side and establish close working relationships with several key individuals. In light of constantly evolving circumstances, the following list of importers, distributors and users cannot be timeless or exhaustive, Canadian fish and seafood exporters are advised to check all relevant details with their commercial contacts and to adhere strictly to the specifications set by Spanish importers and authorities.

Ahumados Artesanos Mestanza

C/Aguilafuente, 117

28039 Madrid

Contact: Sra. D^a Ana Maria S. Ribada

Tel/Fax:(91) 883-2472

Product: eel, cod, cod roe, salmon

Aimar, S.A.

Zona Portuaria, s/n

20110 Pasajes de San Pedro,

Gulpuzcoa

Contact: Sr. D. Frutos Gómez Frutos

Tel:(943) 39-6540

Fax:(943) 39-2842

Product: frozen lobster, halibut

Alfonso Garcia Lopez, S.A.

C/Poyo-La Seca

36994 Poyo, Pontevedra

Contact: Sr. D. Rafael P. Giráldez

Tel:(986) 77-0012

Fax:(986) 77-1359

Aquarium Art

C/Sepúlveda, 31-6º, 1ª

08015 Barcelona

Contact: Sr. D. Salvador Chichiepsa

Tel:(93) 771-7186

Fax:(93) 426-7029

Product: live lobster

Arnoya Congelados, S.A.

Polig. Ind. del Tambre

Santiago de Compostela, La Coruña

Contact: Sr. D. Alejandro Domingo

Tel:(981) 58-1482

Fax:(981) 58-9265

Product: clams, eel, herring, tuna, squid, crab, monkfish tails, haddock, smelt, halibut, shrimp, flounder, pollock, swordfish, plaice, octopus, skate, turbot, salmon, cod, scallops

Auxiliar Conservera, S.A.

Avda. Orillamar, 6

36208 Vigo,

Pontevedra

Contact: Sr. D. Carlos Alonso

Tel:(986) 29-1858

Fax:(986) 20-3097

Product: tuna, squid, monkfish tails, haddock, rainbow smelt, halibut, swordfish, flounder, plaice, octopus, skate

Bacalaos Samper, S.A.

Nuestra Sra. del Pilar, 7

31620 Huarte-Pamplona,

Navarra

Contact: Sr. D. Gerard Negri

Tel:(948) 33-0912

Fax:(948) 33-1705

Product: dry/wet salted cod

Barcipeix, S.A.

Cefrusa, 2 Mercabarna

08040 Barcelona

Contact: Sr. D. Francisco Simó

Tel:(93) 336-2013

Fax:(93) 336-2106

Product: clams, lobster, squid, smelt, monkfish tails, halibut, shrimp, cod roe, flounder, swordfish, plaice, octopus, turbot, salmon, surimi, scallops

Benfumat, S.A.

Polígono Industrial Multindus

08980 San Feliu de Llobregat

Barcelona

Contact: Srta. Cristina Brosca

Tel/Fax:(93) 666-7201

Product: fresh/frozen salmon

Cadamar-Camino Del Mar, S.A.

C/Zamora, 3

28100 Alcobendas, Madrid

Contact: Sr. D. José Luis Durán

Tel:(91) 661-1357

Fax:(91) 661-1341

Product: clams, lobster, canned crab meat, gooseneck barnacles, scallops

Carlos Soto, S.A.

C/Reconquista, 1

36201 Vigo, Pontevedra

Contact: Sr. D. Carlos Soto

Tel:(986) 43-3155

Fax:(986) 43-4315

Product: clams, squid, shrimp, swordfish, flounder, scallops

China Arte, S.A.

C/Gerona, 3

28012 Madrid

Contact: Sr. D. Manuel Choy

Tel:(91) 366-6403

Fax:(91) 364-0275

Product: canned salmon

Claudio Cabaleiro Villanueva

Almirante Felix Ozamiz, 30

36940 Cangas, Pontevedra

Contact: Sr.D. Claudio C. Villanueva

Tel:(986) 31-0366

Fax:(986) 31-0372

Clavo Congelados, S.A.

Apartado 35

36650 Caldas de Reyes, Pontevedra

Contact: Sr.D. Nicolás L. de la Torre

Tel:(98) 654-0111

Fax:(98) 654-1261

Product: tuna, cod, squid, halibut, shrimp