

REPORT #5
88/10/21

QUARTERLY PROGRESS REPORT OF INVESTMENT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FY 88
TRADE TRACKING PROGRESS REPORT OF INVESTMENT ACTIVITIES AND RESULTS

613 - BUFFALO

UNITED STATES OF AMERICA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER

RESULTS REPORTED

QUARTER : 1

EASTMAN KODAK BIOTECHNOLOGY INVESTMENT MISSION
TO CANBIOCON, MONTREAL - APRIL 14/88.
NIAGARA PAPER COMPANY INVESTMENT IN NIAGARA
FALLS, ONTARIO

IF E. K. DECIDES TO BUY 50% OF ALLELIX (CDC'S
SHARE THEY COULD BECOME CANADA'S LARGEST PRIVATE
BIOTECHNOLOGY RESEARCH ORGANIZATION.
WE HAVE REPORTED A \$5 MILLION INVESTMENT BY THIS
BUFFALO FIRM IN NIAGARA FALLS, ONTARIO.

QUARTER : 2 SENT 8 BUYERS TO THE MONTREAL FURNITURE SHOW
JUNE 19-22

ON SITE SALES WORTH \$25,100 CDN. HAVE BEEN
REPORTED AND OUR PROJECTED 12 MONTH SALES IS
ABOUT \$100,000 CDN.

QUARTER : 3

QUARTER : 4 VISIT TO PLATTENBURG, NEW YORK WITH 44
COMPANIES. JUNE 7/88

NIAGARA IS AN EDUCATIONAL PROGRAM WITH SOME
MONETARY RESULTS WHICH ONLY OCCUR ONCE WE GET
DOWN THE ROAD

QUARTER : 5

QUARTER : 6

QUARTER : 7

QUARTER : 8

BY BUREAU OF STATISTICS (INDICATORS)

FOR REGIONAL ORIENTED ACTIVITIES

POSITION TO FOLLOW THE LOGIC OF INVESTMENT TRENDS
IF WE ARE TO ACHIEVE SUBSTANTIAL RESULTS WE MUST BE IN A
STRATEGIC POSITION

ARTICLE OF RECORDS
HAVE BEEN INVESTMENT ACTIVITIES IN A
WE MUST HAVE TO CONSIDER THE POSSIBILITY

STUDY THE VIABILITY OF INVESTMENT
WE ARE CURRENTLY HOLDING DISCUSSIONS WITH KODAK WHO WOULD LIKE TO
EVOLUTION MEDICAL RESEARCH

EVOLUTION
BIOLECH WITH AN INVESTMENT OF \$10
COULD BE A POSSIBILITY OF GROWTH

ACTIVITIES UNDERTAKEN IN QUARTER

ACTIVITIES UNDERTAKEN IN QUARTER

UNITED STATES OF AMERICA

FORECAST OF INVESTMENT ACTIVITIES AND ANTICIPATED RESULTS DURING MISSIONS ABROAD FOR FY 88
QUARTERLY PROGRESS REPORT OF INVESTMENT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FY 88