

Jean-Bernard Porée

Mr. Kelleher (second from right) views Pratt and Whitney's display at the air show with company representatives; Brian Smith of the Aerospace Industries Association of Canada (left); and Tom Chell of the Department of External Affairs (centre).

Menasco Aerospace Limited of Oakville, Ontario secured a \$13-million contract to design, develop and produce flight-control actuators, which do the work of "power steering and power braking", for the Netherland's Fokker 100 aircraft. The advanced short-to-medium range airliner is set to be introduced by the Netherlands company in 1987.

The third major contract was signed by Aerotech International of Winnipeg, Manitoba. Under the \$1-million contract, which could expand to an additional \$3 million in the next few years, Aerotech will supply portable heating systems to the armies in the Netherlands and Italy.

Earlier at the air show, de Havilland Aircraft of Toronto, Ontario, announced the sale of three Dash 7 aircraft to Shenzhen Airline Corp., a regional airline in South China. The contract includes options for several more planes.

Other foreign contracts signed include: Leigh Instruments' sale of 80 deployable crash position indicators to two British helicopter companies; Indal Technologies' contract worth about \$4 million with the Japanese Defence Agency for the supply of three helicopter recovery systems; and Canadian Astronautics Limited of Ottawa's receipt of a \$300 000-contract for a tactical signal simulator to MEL of

Crawley, England. Several smaller contracts were announced as well.

Mr. Kelleher also said that Rexdale, Ontario's Garrett Manufacturing Limited had signed an agreement with companies from the United States, Italy and Spain to pursue a NATO contract for a submunition dispensing system known as LOCPOD.

Commitment to trade

In a speech at the Paris Air Show, Mr. Kelleher stated that "the Canadian industry, in order to remain viable, must export more than 80 per cent of its products and services". That level was achieved in 1984 with exports of about \$2.8 billion in goods and services out of \$3.3 billion in sales.

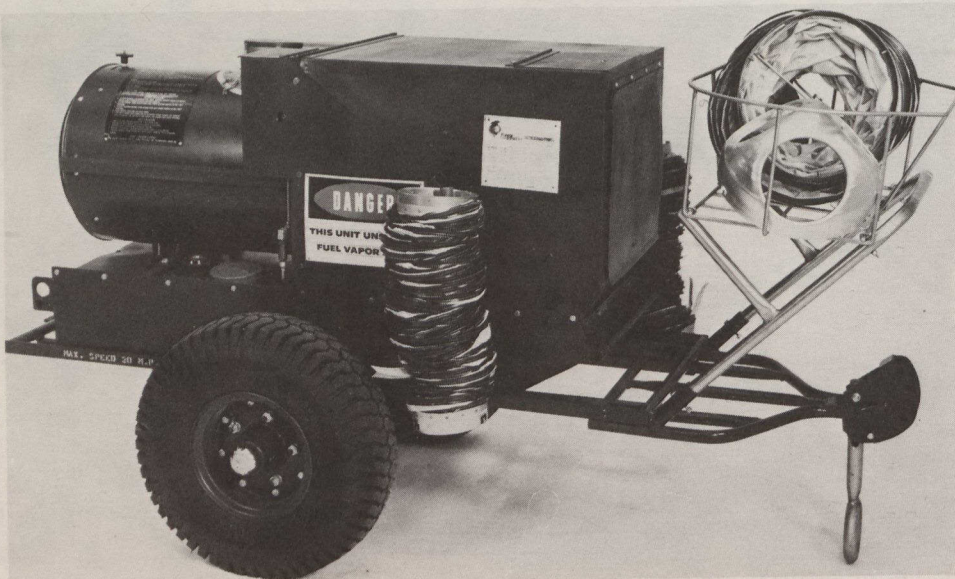
Pointing out that it is best for the Canadian aerospace industry if the barriers to international trade were eliminated, the minister for international trade said that



Menasco will apply the latest technology to the design of the horizontal stabilizer for the Fokker F28 above, in the development of one for the Netherlands' Fokker 100.

he would report to Cabinet on ways to reduce trade barriers between Canada and the United States and that he would remain "equally committed to trying to reduce barriers raised by other countries, including the European Community". Mr. Kelleher continued: "It is my fervent hope that a new round of GATT (General Agreement on Tariffs and Trade) negotiations can get under way next year."

Following the Paris Air Show, the minister attended three days of talks in Stockholm with some 15 trade ministers from other parts of the world. A number of countries including Canada, the United States and Japan pressed for a new round of international trade talks.



Aerotech's portable heaters that were sold to the armies in the Netherlands and Italy, are able to operate continuously in temperatures as low as -54 degrees Celsius.