The Toronto World

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TUESDAY MORNING, JULY 25.

A Neglected Factor in Balance of Trade

It does not appear to have occurred to anyone in particular that answered. The old crafts and guilds a return after the war to the old methods of production and competi- created a sense of beauty which betion in the sale of articles which no one especially desires to buy, but ing and uplifting forces in society. which merchants frantically endeavor Such work added immensely also to the to sell because trade must go on or wealth of the nations in which it was the country would go to pieces, is produced. not an ideal prospect. Most of our manufacturing is done not for the love or need of the things manufacturidea that the man who exchanges telligence. most goods for the most money and manages to retain the largest amount as any on earth to develop within

regarded as amiable idiots or cranks, and quantity. The artistic element is and short shrift is given them in all one of far greater importance and a so called "practical" circles. The source of far greater wealth than has short-sightedness of this view is ap- yet been recognized in our political parent to those who have made a pro- economy, founder study of economics than the average political economist has done, but very few of the rank and file of society have given any attention to

adian wheat and apples have special impertinence. They were especially qualities which commend them to indignant over a bequest of \$4,000,those who wish high qualities. With 000 to Columbia University. Hence our mineral products we have done the will contest, which after a battle others to make the gain which is pos- of the relatives, including Gifford

tion which seems to be entirely over- he did not really wish to leave any candidate for deputy reeve. His son looked as a factor to be considered in money to Columbia. They point to trade, which may be described as the the evidence given at the trial to trade, which may be described as the the evidence given at the trial to tained was George Belton, also an artistic element. Practically the whole show that the deceased had all his Englishman. So eager was he to enaim in commerce is to produce things life denounced colleges and universi- list that he underwent a serious operaat the cheapest price. There are ex- ties as humbugs of the first water. ceptions, but taking it by and large the principle is not how good but how cheap can articles be produced.

There is some room for the contention for the contention that the old gentleman gave Colling bouts in the London East End Athletic Club. Since coming to Canda, ten years ago, he has been em-

after this standard. They began to residuary legatee, but Mr. Eno eviimprove the appearance of their dently had no idea that the "residue" up an extensive business connection the has four brothers all in active serwares, and they paid attention to would amount to anything like \$4,000,packing and neatness. Austria did 000. The will was executed only a much in this way and so also did few months before his death, and he Switzerland. Great Britain for a long was undoubtedly influenced by his time ignored the hint. The United solicitor, who drew the will and was States took it up, and packages began named therein as executor. to be a policy. Customers were edu- The moral of these will contests

a tax on domestic trade. It did not man signs a paper he may never have appeal to the export trade in the same read, which is witnessed by servants degree, and did not affect the bai- or by a couple of strangers called in who made a study of the matter.

but also for the people individually. The idea fails in line with the new

duce something which he can sell for tribute something to the cause of thousands of dollars. Another genius education. can take ink and paper and produce something which he can sell for

on and the beauty remain latent and

unevoked? It means a great deal to the workmen of Canada how this question is wrought marvels in their time, and came one of the greatest of regenerat-

In Canada we must learn to under stand that as long as the bulk of our people are merely hewers of wood SOLDIERS ADMITTED stand that as long as the bulk of our ed, but for the money that is to be and drawers of water, raisers of made out of it. The result is that wheat and copper and nickel, for other everything has been reduced to a people to mold into forms of higher money-gaining basis, and children are wealth, the nation as a nation cannot trained and society is based on the rise above the level of its artistic in-

The people of Canada are as able of the money is the greatest success. themselves the gifts which make for People who attempt to order their beauty as well as strength, for grace any other basis are usually and goodness, as well as che

Breaking the Will

Next to a murder trial a sensational contest over a will is of interest to parliamentary secretary for the depart-the reading public. The New York ment of militia and defence, has given contest over a will is of interest to The question is going to come up more and more impressively in the problems of balance of trade between the nations. In mere exchange and barter there is a certain basis of just dealing, but for the nation which desires to advance above the common level of commercial exchange something else is necessary. The unknown quantity, the unusual element in commerce has the determining power in what makes for ultimate success.

Great Britain possesses this in her mercantile marine, thru which she takes toil of the trade of the earth. New lands like Canada owe much to the fertility of their soil and the wealth of other lands. Unless special pains be taken to add some new value to these natural products not possessed by those of other nations they go finto the common markets of the

sessed by those of other nations they 000 among brothers, sisters, nephews go into the common markets of the and nieces, but took the liberty of beworld undistinguished and under gen- queathing \$6,000,000 to educational and YORK RANGERS UNIT charitable institutions.

Here again we may see that Can- The next of kin regarded this as an nothing, and in some respects less royal terminated in favor of the relathan nothing, for we have enabled tives and against the university. Some sible by adding the unusual element Pinchot, being of the highbrow and

theap can articles be produced. umbia University more than he in- ada, ten years ago, he has been en the Germans did a great deal to tended. The university was made ployed by the Prudential Insurance

cated and for neatness and despatch were willing to pay heavily.

The thoral of these will contests seems to be that more formalities should be required in executing a last Most of this effort became merely will and testament. As it is, an old ance of trade except for the Germans, at random from the street. Then it 7 KING ST, W. is locked up in a lawyer's vault to It ought to be apparent to anyone be produced perhaps two or three MICHIE & CO., LIMITED that if by the education of artistic years later. In the case of a deed on

and by the cultivation of artis- the other hand the grantor must usually appear before an official as wel this would be a valuable thing to do the instrument is almost immediatedly not only for the nation as a whole, filed for record and its contents made public. A man stricken suddenly if may not be able to get a notary to movement for technical education. If acknowledge his will, and there are we could manufacture all our raw reasons for not insisting upon too material into such beautiful and de- many formalities, but it will be found sirable things that the other nations that more injustice has been done thru strable things that the other nations would desire to have them, it is evident we would largely affect our balance of trade.

A genius can take a few dollars worth of paint and canvas and produce something which he can self for the cause of trade.

Township, who left a life interest in his property of 36 acres to his widow, after which it was to be divided between four sons, will have to be settled by Judge Winchester, the senior judgment delivered at Osgoode Hall succession duties compels him to consuccession duties compels him to consuccession with the cause of tribute something to the cause of its vested in the index who is empow-

NORTH PERTH AGAIN.

can take ink and paper and produce something which he can sell for a fortune, but which also gives employment to large numbers of printers, book-binders, artists and sajesmen. Art, in fact, produces more wealth or value than commerce or trade.

The Japanese have the idea, and art enters into their handicrafts to a much larger extent than it does with us, and the rest of the world is willing to pay for it when it is genuine and appealing. Probably it is hopeless to look to the governments of the country for light and leading in this direction, and yet there is more wealth and value locked up in the potential artistry of Canada than in all her lands, forests and mines.

Shall this value be developed or simply jeered at? Shall it become a factor in the balance of trade or be ignored? Shall we learn how to make things beautiful and strong so that the nations of the earth shall seek to possess them, or shall we decide that the cultivation of the artistic instinct is just a fad, and let the world wag on and the beauty remain latent and unevoked?

NORTH PERTH AGAIN.

(London Free Press, July 24.)

The Kincardine Review, Conservative, expresses strong opinions concerning the expresses the kind that the chea, and saginst the sovernment was the anti-prohibition vote. On the saginst the sovernment would on will fine the value of the more and appealing. Probably it is hopeless to look to the government would on the province over the government would on the province over the province over the province

A FINE CALENDAR.

The Canadian Consolidated Rubber The Canadian Consolidated Rubber Co., Limited, has issued a new calendar that is a peach. It is printed in letters of gold on a background of circassian walnut, and is just the kind of a calendar that will add dignity to the business man's well furnished office. The advertising manager of the Canadian Consolidated Rubber Co., Limited, is to be congratulated upon his good taste.

Proposal Approved by Secretary of Militia and Defence.

INVITATION IS GIVEN

Men at All Camps Will Be Given Leave to Visit Toronto Fair.

J. B. McCurdy, the newly appointed

GETS THREE RECRUITS

Recruiting in the 220th York Rangers' Battalion began this week with a rush, three good men being signed on at headquarters before noon yesterday. One is Henry George Palmer of Silverthorne, who, notwithstanding strong home ties, has offered his services for his King and country. Another is Harry McNaughton, a native of Essex County, England He came to Canada Toronto Estayed at 47 Wood str which gives the raw material extra social uplift type, now say they did not value.

There is another side of the ques-Harold is already at the front with the in M 62rd Battalion. The third recruit obtion in order to get into good condi-tion. He was well-known in athletic Co., during which time he has worked vice at the front.

MICHIE'S

3 FOR 250 AT THE CIGAR DEPT.

SETTLE ALL DIFFERENCES DUNCAN COULSON JUDGE WINCHESTER TO

Will Decide on Dispute Between Heirs of Late David Pherrill.

All differences between the heirs of the late David Pherrill of Scarbord Township, who left a life interest in is vested in the judge, who is empowered to divide it into parcels, or sell it and divide the proceeds as he deems best in the event of the family dis-

OBJECTS TO Y-ING OF CARS ON WOODLAWN AV.

Ratepayers Declare Property Values Will Be Hurt on the West Side.

Registering objections to the pro posed Y-ing of the cars on Woodlawn avenue, a score of North Toronto ratepayers waited on the mayor and Commissioner Harris yesterday. They said that if the cars Y-ed on the west side it would hurt property values, whereas if they Y-ed on the east side there would be no objections.

MORE TORONTO MEN PAY SUPREME PRICE

Names of Forty Officers and Men Reported in Yesterday's

EIGHT WERE KILLED

Fifteen Reported Wounded and Eleven as Prisoners of War.

Yesterday's casualty list contained

nto and his next of kin resides at 25 Herrick street 119 Hero at Seventeen.

Pte. W. H. Chambers, 272 Bartlett avenue, has died of wounds. He went overseas with a Toronto battalion and was only 17 years old. His father, Pte.

W. Chambers, is with the 166th Bat-Lance-Corp. R. G. Chisholm, only

Lance-Corp. R. G. Chisholm, only son of Bandmaster David Chisbolm of the 208th Irish Battalion, has been killed. Before enlisting he was employed by the Thompson Manufacturing Co. His home was at 17 Bloomfield avenue.

Pie. A. G. Beaumont, 907 West Bloor street, was killed on July 9. He enlisted in February, 1915, with the 36th Eattalion. He has an uncle and three cousins in the Canadian service.

cousins in the Canadian service,
Went With the First.
Pto. Edward Kidman, 680 East Queen street is reported as having been killed in action. He enlisted at been killed in action. He enlisted at the outbreak of war and went overseas with the first battalion.

Pte. J. G. Wilson, 338 Boone avenue, has been killed. He enlisted a year ago with the 74th Battalion. He was only 16 years of age and has a brother in the 169th.

Lieut, V. W. S. Heron, 245 Simcoe street has been wounded for the third.

street, has been wounded for the third time since the beginning of June. He time since the beginning of June. He was an officer in a Canadian regiment which was sent to Bermuda and later to the firing line. He had been an inspector in the Bank of Nova Scotia and was also manager of the McCaul-Queen street branch for some time.

Reported Seriously III.

Pte. N. Redsell, 23 Hallam street, is reported seriously ill. He went overseas last fall with the 35th Battalion, going to the front about six months ago.

going to the front about six months ago.

Pte. F. J. Lash, 22 Soho street, and a member of the 75th Battalion, has been wounded. Before enlisting have employed as a news agent.

Pte. F. Gore, 20 Dartford road, has been reported wounded, the second time in a month. He has been in the trenches since February, 1915. He was born in England 21 years ago. Pte. George Parker, who while in Toronto stayed at 47 Wood street, has been wounded. Before enlisting he was employed by the Toronto Street Rail-

nue, has been wounded. He enlisted in Montreal, going overseas in June, Ccrp. E. Wyndham, 920 Olive avenue, has been admitted to a hospital in Manchester, wounded. He was a wellknown athlete while in Toronto.

COL. S. D. R. HEMMING HAS BEEN PROMOTED

Commander of Third Military District is Now Brigadier-General.

KINGSTON, July 24.—Col. T. D. R. Hemming, officer commanding the third military district and Barriefield Camp, has been made a brigadier camp, has been made a originality general, after 33 years in the servic of the Canadian militia. He was borr in Drummondville, Quebec, and is a son of the late Judge Hemming of that

province.

He has one son at the front, Capt Hemming of the 21st Battalion. It 1910 he was appointed D.O.C. of military district No. 3 at Kingston, and when the old division system was abolished he was appointed A.A.G. at Toronto, under the late Gen. Cotton. In 1913 he was appointed O.C. of the third division military district.

LEFT BIG ESTATE

Will of Late Manager of Bank of Toronto Entered for

Probate.

HAD LARGE HOLDINGS

Valued at Almost Seven Hundred Thousand-Life Interest for Widow.

Duncan Coulson, general manager of the Bank of Toronto, who died on Peb. 19, left an estate valued at \$693,056. The estate includes \$10,000 in personal effects; cash, \$53,034; seven life insurance policies, \$56,989, of which \$14,450 is payable direct to the widow; stocks and bonds, \$506,283; two lots in st. Lambert, Quebec, and one in St. Antoine, \$1401; 186 Beverley streets," \$40,275 and book debts and pronfisory notes, \$9695. 6

Ontario bonds held were: Cedar Regids, Manufacturing and December Co.

Rapids Manufacturing and Power Co., \$10,252; Northern Ontario Light and Co. \$13,739; Province of Ontario, \$5056; Toronto Conservatory Music, \$400, Toronto Glub 188, and York Club. \$4000.

Mrs. Elizabeth Coulson, his widow, receives a life interest in the house and furniture at 186 Beverley street, a legacy of \$5000 and the income from the estate after an income of \$500 has been paid to the testator's sister-in-law, Mrs. Catherine Leys. This amount is to be increased to \$1000 on the death of the widow, and legacies of \$10,000 each paid to Mrs. Olive Coulson, a daughter-in-law, and her

daughter, Marion.

According to the will made on May 4, 1912, the residue of the estate was to have been equally divided between the children of the late Mr. Coulson. A codicil dated July 25, 1914, provided for the following bequests to his three sons, before the final distribution of

the estate: Duncan, \$37,000; Harold \$35,000; Frank, \$20,000.

Joseph Henderson, Thomas F. How and F. Leys Coulson are the executors. Christian Heinrich Frederick Egmond Gunther, a retired Toronto merchant, who died on June 29, left an estate valued at \$41,407. Mary Louisc, his daughter, receives the income from 700 shares of Canada Permanent for life and on her death the income is to 700 shares of Canada Permanent for life and on her death the income is to

Pie. Victor Hicks, 481 Shaw street, has died of wounds. He enlisted with the 75th Battalion. He was born in Members of Lady Ross Chapter, I. O. D. E.

> A handsome collection was taken by the 238th Forestry Battalion at their introduction meeting at Scar-boro Beach Park on Sunday, the total being \$404.68, which funds will now be devoted towards the comfort of the men who join that unit. The battalion wish to extend their thanks to the members of Lady Ross Chapter of the Part of Wellington Unit Will Daughters of the Empire, who, with Mrs. C. A. Simmons at their head, took charge of the collections. The 238th have now received a valu-able addition to the ranks of their re-

able addition to the ranks of their recruiters in the person of W. C. Packer, chairman of the meetings committee of the Citizens' Recruiting League.

Mr. Packer, with George H. Allan, vice-president of the league, and A. E. Donovan, M.L.A., enjoy the distinction of having raised 1262 recruits at 15 consecutive meetings last winter, and now Mr. Packer announces that he has become so tired of the slow response of men to infantry units that he has decided to cast in his lot with the 238th Foresiers, where the physical qualification is not so stiff.

GUELPH, July 24.—The brass band and special platoon of the 153rd Battallon, which arrived in the city on and special platoon of the city on tallon, which arrived in the city on a recruiting expedition, left early this morning for Elora. They will march from town to town all thru the county and expect at the end of wo weeks to pick up at least 100 recruits. They are carrying their own tents and field kitchen and are being hospitably received by the citizens.

Lieuts. Pinkerton and Scott are in charge, and Capt. Hindson, chaplain of the battallon, is also accompanying them.

The lawyer was examining him concerning his qualifications as a juror.

"Have you ever served on a jury?" he asked.

"No, sir," answered the man. "Two pick up at least 100 recruits. They are carrying their own tents and field kitchen and are being hospitably received by the citizens.

Lieuts. Pinkerton and Scott are in charge, and Capt. Hindson, chaplain of the battallon, is also accompanying ignorant enough."

Canadian Appointments

LONDON, July 24.—The Canadian Engineers' Training Depot, Canadian Machine Gun Depot and Reserve Brigade Artillery, Shorncliffe, have been provisionally brigaded for administrative purposes under the camp com-

mandant, Col. H. F. McLeod. Lieuts. A. M. Sanderson, H. J. P. Davidson and M. S. Gooderham of Toronto and G. L. Warner, Winnipeg, are promoted captains. Hon. Lieuts, A. G. Rainne, St. John, S. G. Dixon, P. Newhouse, A. H. Ryman, H. T. Goodeve, C. L. Turnball, B. K. Snider, Montreal, P. Bidwell, Winnipeg, H. N. Scott, Pegina, and H. C. Kennedy, Montreal, are

appointed hon captains. At the close of the ninth bombing course the following officers were in order of merit granted first class certificates: Lieut. G. M. Ford, Grenfall, Sask.; W. R. Hudson, Winnipeg, W. G. B. Calgary, A. H. Ross, Winnipeg; F. A. Matheson, cavalry; Capt. R. R. Sloan, Brussels, Ont.; Lieuts. F. M. Sheri, Winnipeg; M. Keswick, Buctouchc; C. F. Hollingston, Ont.; C. H. Popham, Winnipeg; T. B. Lane, Brandon.

don.
Dr. G. E. Charters is appointed lieutenant in Canadian Medicals.
Mr. W. C. Harvey is appointed temporary lieutenant and posted to record

office.

Matron Russell granted leave to return to Canada till the end of August.
Capt. C. Cartwright granted three months' sick leave.
Misses E. H. Kirkby, E. J. Reid, M. C. Burt, E. Sager, L. A. Chariton, L. McCallum, S. Payne, E. Winters, M. J. Landells, are appointed nursing sisters.
Quartermaster. Sergt. J. L. Richardson, Fats, appointed hon. lleutenant and quartermaster First Canadian Command Depot, Monks Horton.
Sergt. G. W. Hall, 17th, receives a commission in Royal Flying Corps
Pie. N. D. Williamson, Medicals, receives a commission in the Naval Volunteer Reserve.
Pie. E. P. Charles, 12th, appointed to commission R.F.C.
Lance-Sergt. L. D. B. Drummond, cavalry depot, receives commission nin imperial army.

Little V. L. Simpson general list.

"I am advised," said Mr. Shaw, "that all at the conference agreed that at least 40,000 men would have to be toom would have to be to stream of the conference agreed that at least 40,000 men would have to be to sea the conference agreed that at least 40,000 men would have to be to sea the conference agreed that at least 40,000 men would have to be to sea the conference agreed that at least 40,000 men would have to be to sea the conference agreed that at least 40,000 men would have to be to sea the conference agreed that at least 40,000 men would have to be the conference agreed that at least 40,000 men would have to be the conference agreed that at the conference agreed that at least 40,000 men would have to be the conference agreed that at least 40,000 men would have to be the conference agreed that at least 40,000 men would have to be the conference agreed that at least 40,000 men would have to be the conference agreed that at least 40,000 men would have to be the cast 40,000 men would have to be the conference agreed that at least 40,000 men would have to be the conference agreed that at least 40,000 men would have to be the conference agreed that at least 40,000 men would have to be the conference alight at the conference all east 40,000 men would have to be the c

imperial army.
Lieut. J. H. Simpson, general list, transferred to R.F.C.

Testerday's casualty list contained the names of 40 officers and men who enlisted with Toronto units. Eight have been killed, two have died of wounds, one is seriously ill and fifteen have been wounded. Eleven are reported prisoness of war.

Pte. W. D. Wilson, 93 Crawford st., has been killed in action. He enlisted with the 35th Battalion in April, 1915. Pte. E. Marshall, who enlisted with Eath Battalion in April, 1915. Pte. E. Marshall, who enlisted with the 25th Battalion in April, 1915. Pte. E. Marshall, who enlisted with the 25th Battalion in April, 1915. Pte. Victor Hicks, 431 Shaw street, Pte. Victor Hicks, Victor Hick lin, 818t; T. W. F. Macdonald, Artillery; G. F. Aylward, 50th; C. W. Ruttan, M. J. Préston, A. Savage, Veterinaries; W. B. Shaw, W. D. Wilson, G. Gibson, L. C. Ord, R. C. McKnight, Artiller

tilery.
Hon. Capt. O. R. Lobley, Pay Corps, gazetied temporary hon, major.
Alexander K. Robertson, from 72nd, gazetted lieutenant Royal Anglesey.

BAND AND PLATOON ON RECRUITING EXPEDITION

Spend Two Weeks Touring the County.

BIG ARMY OF MEN FOR WEST HARVEST

Traffic Manager of C.N.R. States Forty Thousand Are Required.

WILL GET GOOD WAGES

Looking to Ontario and Quebec for Harvesters-Cheap Excursions.

"Forty thousand men will be needed from Ontario and Quebte for the big harvest in the Canadian west."

George H. Shaw, general traffic manager of the Canadian Northern Italiway System, made this positive statement to The World yesterday, after receiving a telegram from Winnipes. The telegram reported the result of a conference held there yesterday, at which the Dominion Government, the provincial governments of Manitoba, Saskatchewan and Alberta, and all the big railway systems were

"I am advised," said Mr. Shaw, "that all at the conference agreed that at least 40,000 men would have to be brought into the prairie provinces to harvest the crop. They cannot be obtained from the United States, and we

nipeg east.
The harvesters will get from \$2.50 to \$3 a day and board. The roads are anxious to carry as many as possible, and unusual facilities for their comfort will be arranged for this season.
The crop promises to be as big or bigger than the record-breaking crop of last year, if only men enough can be procured for the harvest.

YOUNG WOMEN TO FILL MEN'S JOBS AT GUELPH

Movement on Foot to Establish Registration Bureau for Girls and Women.

Special to The Toronto World.

GUELPH, July 24.—A movement is on foot in Guelph for the registration of all young women in the city who are willing and prepared to take the places of men who are wanted at the front. It is understood that the organization will be perfected in a few days, and that a registration bureau will be opened at the city hall, where all the young women can register their names.

It is understood that as soon as this is started certain employers of labor in the city will inform some of their male

be given the opportunity to enlist or quit the job. It has been pointed out to these employers that they have plenty of jobs which can be filled by women as well as by men, and that the girls are willing to take their places. This applies both to factories and stores. WATER SHORTAGE AT BRANTFORD.

BRANTFORD, July 24.—The heat here was 97 today and resulted in a water shortage and river water had to be turned into the reservoir. Officials state that as a precautionary measure all drinking water should be boiled for a day or so until they are certain all unflitered water is pure.

The lawyer was examining him con-cerning his qualifications as a juror. "Have you ever served on a jury?" he



Lieut, Marchal Dro

Austrian offic I had accomp was the failu motor again. o more plugs and taken prisoned my chagrin."
"Aviator Marchal mey covered in

s) from the

is the night." words: 'We n town of Ber omen and innoc e content to thro colamation, etc. itier. Marcha rly 1.000 miles ance between ling Berlin in