

## BRITISH COLUMBIA

### **AGRIMARINE INDUSTRIES INC.**

Sales Office: 206 - 1168 Hamilton Street  
Vancouver, BC  
V6B 2S2

Contact: Richard Buchanan

Telephone: 604-683-4166

Fax: 604-683-3744

E-mail: [intercan@mindlink.bc.ca](mailto:intercan@mindlink.bc.ca)

Plant: 4193 Middlepoint Road  
Campbell River, BC  
V9G 1A1

Contact: John Mitchell, Plant Manager

Telephone: 604-287-2345

Fax: 604-286-0596

Products: Chinook Salmon, King Salmon —  
Fresh, smoked, roe; Sockeye Salmon — Smoked;  
Salmon — Fillets, portions (IQF)

Annual Sales Range: 2.5 - 10M

Percentage of Sales Exported: 20%

Number of Employees: 100

Type of Business: Processor, Aquaculture  
(wild & farmed salmon)

Production Period: Year round

Brands: Cansalm Brand, Rugged Point

### **ALBION FISHERIES LTD.**

1077 Great Northern Way  
Vancouver, BC  
V5T 1E1

Contact: Robert Waggott,  
Sales and Marketing Manager  
Ken Green, Trading

Telephone: 604-875-9411

Fax: 604-875-0644

Sales Offices/Agents: In BC: Vancouver,  
Victoria, Kelowna

Products: Spot Prawns — Frozen, troll-caught;  
Salmon — Fresh, frozen, dressed, troll-caught;  
Halibut — Frozen, dressed; Clams — Live,  
whole-in-shell; Sablefish — Frozen, dressed

Annual Sales Range: 10 - 50M

Percentage of Sales Exported: 5%

Type of Business: Processor, Exporter, Importer,  
Trader, Wholesaler/Distributor

Production Period: Seasonal

### **AQUATEC SEAFOODS LTD.**

820 Shamrock Place  
Comox, BC  
V9M 3P6

Contact: Paul Vroom, President

Telephone: 250-339-6412

Fax: 250-339-4951

E-mail: [aquatec@mars.ark.com](mailto:aquatec@mars.ark.com)

Internet: <http://mars.ark.com/~aquatec/>

Products: Salmon — Whole, fillets, portions,  
fresh, frozen, smoked; Oysters — Whole, T.V.O.,  
live, frozen, I.Q.F., meats; Clams — Manilla,  
necks, butter, live, frozen, meat

Annual Sales Range: 1 - 2 M

Percentage of Sales Exported: 50%

Number of Employees: 40 - 50

Type of Business: Processor, Exporter

Production Period: Year round

Brands: Moulinet, Pacific Orchard, Aquatec

Countries of Interest: United States, Pacific  
Asia, Europe/European Union

### **ARCTIC SEAFOOD PRODUCTS LTD.**

3777 Keith Street  
Burnaby, BC  
V5J 3B9

Contact: John Hurmuses, President

Telephone: 604-433-6020

Fax: 604-433-5453

E-mail: [75021.65@compuserve.com](mailto:75021.65@compuserve.com)

Products: Salmon Roe — Fresh, frozen; Salmon  
— Fresh, frozen; Sea Cucumber — Meat, skins

Annual Sales Range: 0.5 - 2.5M

Percentage of Sales Exported: 70%

Number of Employees: 50

Type of Business: Processor, Trader,  
Wholesaler/Distributor, Exporter

Production Period: Year round

### **ASTRA INDUSTRIES INC.**

329 Railway Street  
Vancouver, BC  
V6C 1A5

Contact: Carl MacRae

Telephone: 604-669-3741

Fax: 604-669-9732

Products: Salmon — Fresh, frozen, canned,  
smoked, portioned, roe, dressed, specialty pack,  
troll-caught; Cod, Sole — Fresh, frozen;  
Herring — Roe

Annual Sales Range: 50M+

Percentage of Sales Exported: 40%

Number of Employees: 40

Type of Business: Processor,  
Wholesaler/Distributor, Exporter

Production Period: Year round

Brands: Astra

### **BAYNES SOUND OYSTER COMPANY LTD.**

P.O. Box 159  
Union Bay, BC  
V0R 3B0

Contact: Joe Tarnowski, Owner

Telephone: 604-335-2111

Fax: 604-335-0515

Products: Clams, Oysters — Fresh

Annual Sales Range: Less than 0.5M

Percentage of Sales Exported: 50%

Number of Employees: 10 - 12

Type of Business: Processor, Aquaculture,  
Exporter, Wholesaler/Distributor

Production Period: Year round

Brands: Baynes Sound Oyster Co. Ltd.

### **BELLA COOLA FISHERIES LTD.**

9829 River Road  
Delta, BC  
V4G 1B4

Contact: Tim Turyk, President  
Rudy Rockl, Sales Manager  
Michelle Vecchio, Canned Sales

Telephone: 604-583-3474

Fax: 604-583-4940

E-mail: [info@belcofish.com](mailto:info@belcofish.com)

Internet: <http://www.belcofish.com>

Products: Pacific Salmon (wild) — Fresh,  
frozen, canned, roe, dressed, gift pack;  
Pacific Herring — Roe

Annual Sales Range: 10 - 50M

Percentage of Sales Exported: 75%

Number of Employees: 150

Type of Business: Processor

Production Period: Herring (March - July),  
Salmon (July - November)

Brands: Canned product — buyer's brand, Gift  
pack — Pacific Natural, Frozen — Bella Coola