

information on the capabilities, experience and interests of more than 23,000 Canadian exporters. To register on WIN Exports, call (613) 996-5701, or fax 1-800-667-3802 or (613) 944-1078.

International financing institutions, including the World Bank and the Inter-American Development Bank, provide funds to Mexico for a wide variety of specific projects. DFAIT helps Canadian exporters interested in pursuing multilateral business opportunities that are financed by international financing institutions. For further information, call (613) 995-7251, or fax (613) 943-1100.

Market Intelligence Service (MIS) provides Canadian businesses with detailed market information on a product-specific basis. The service assists Canadian companies in the exploitation of domestic, export, technology transfer and new manufacturing investment opportunities. MIS is offered free of charge by fax, letter or telephone. For more information, call (613) 954-5031, or fax (613) 954-2340.

Natural Resources Canada

Canadian Forest Service
Industry, Trade and Technology
Directorate
Natural Resources Canada
580 Booth Street
Ottawa, ON K1A 0E4
Tel.: (613) 947-7375
Fax: (613) 947-7399

Department of Industry

Forest Industries and Building
Projects Branch
Department of Industry
235 Queen Street
Ninth floor, East Tower
Ottawa, ON K1A 0H5
Tel.: (613) 954-3037
Fax: (613) 952-8988

Canadian International Development Agency (CIDA)

CIDA is an important possible source of financing for Canadian ventures in Mexico. A special fund is available through the CIDA under the Industrial Cooperation Program (CIDA/INC). This program provides financial contributions to stimulate Canadian private-sector involvement in developing countries by supporting long-term business relationships such as joint ventures and licensing arrangements. For more information, call (819) 997-7905/7906, or fax (819) 953-5024.

Export Development Corporation (EDC)

EDC is a customer-driven, financial services corporation dedicated to helping Canadian businesses succeed in the global marketplace. EDC provides a wide range of risk management services, including insurance, financing and guarantees to Canadian exporters and their customers around the world.

EDC has established relationships with leading commercial and public sector institutions in Mexico and Latin America. Exporters can call (613) 598-2860 for more information. Smaller exporters, with annual export sales under C \$1 million, should call the Emerging Exporter Team at 1-800-850-9626. Exporters in the information technology industry can call EDC's Information Technologies Team at (613) 598-6891. For information on the full range of EDC services, call (613) 598-2500, or fax (613) 237-2690.

Revenue Canada

Revenue Canada, Customs Program Branch provides a NAFTA Help Desk telephone line with service available in Spanish. For information, call (613) 941-0965.

Sponsoring Organizations

**Baker & McKenzie
Barristers & Solicitors**
BCE Place
181 Bay Street
Suite 2100
Toronto, ON M5J 2T3
Tel.: (416) 865-6910/6903
Fax: (416) 863-6275

Business and Professional Associations

Canadian Wood Council
1730 St. Laurent Boulevard
Suite 350
Ottawa, ON K1G 5L1
Tel.: (613) 247-7077
fax: (613) 247-7856

Canadian Wood Preservers Bureau
2430 Don Reid Drive
Suite 200
Ottawa, ON K1A 8P5
Tel.: (613) 737-4337
Fax: (613) 247-0540

**Canadian Pulp and Paper
Association**
Sun Life Building
Nineteenth Floor
1155 Metcalfe Street
Montreal, PQ H3B 4T6
Tel.: (514) 866-6621
Fax: (514) 866-3035

**Bureau du Promotion de
l'industrie du bois**
979 de Bourgogne Road
Suite 320
Sainte-Foy, PQ G1W 2L4
Tel.: (418) 650-2424
Fax: (418) 650-2423

**Council of Forest Industries of
British Columbia**
555 Burrard Street
Twelfth Floor
Vancouver, BC V6E 3N9
Tel.: (604) 684-0211
Fax: (604) 687-4930

**Canadian Council for the Americas
Executive Offices**
360 Bay Street
Suite 300
Toronto, ON M5H 2V6
Tel.: (416) 367-4313
Fax: (416) 367-5460