

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :522-NEW DELHI

SECTOR :010-MINE,METAL,MINERAL PROD & SRV
INDIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

SUB-SECTOR:EQUIPMENT AND MACHINERY

CONT TO WORK CLOSELY WITH CDN FIRMS IN DEV.APPROP.STARTEGIES
SIGNED CONTRACT FOR ONE OR MORE MAJOR CAPITAL PROJECTS IN
NEXT 12 MONTHS.

CONTINUE WITH MULTI-LEVEL CALL PROG ON GOI OFFICIALS IN SUPP

3RD WORKING GROUP ON COAL MEETING
IDENTIFY NEW PROJECTS TO BE UNDERTAKEN ON BILATERAL BASIS,
CONFIRM BAROGOLAI PROJECT FOR CANADA

COMPREHENSIVE DIRECT CALL PROG ON KEY OFF IN INDIAN COAL SEC
INCREASE IN NUMBER OF COLLABORATIONS IN SECTOR OVER NEXT 12
MONTHS

EXPLORE INITIATIVES TO HEIGHTEN INTERESTS OF CDN METALLURGIC
INCREASE LEVEL OF SALES TO INDIAN MARKET IN NEXT 12 MONTHS

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Explore initiatives to heighten interest of
Canadian metallurgical cake supplies to Indian
market.

Arranged mission led by Minister of State for
Coal to Canada to follow up for last Working
Group Meeting

QUARTER: 2 Comprehensive direct call program on key
officials in Indian Coal Sector

Calls are being made and will continue

QUARTER: 3 Comprehensive direct call programme on key
officials in Coal sectors

Calls are being made

QUARTER: 4 Comprehensive direct call programme on key
officials in coal sector

Calls continue to be made