REPORT 4 88/02/02

## QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 321-YADUNDE

## 008-TRANSPORT SYS, EQUIP, COMP, SERV. REPUBLIC OF CAMEROON

## PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ALL SUB-SECTORS

MAINTAIN REGULAR CONTACT WITH QUASI-PUBLIC COMPANIES LIKE CAMAIR AND REGIFERCAM.

MAKE CANADIAN COMPANIES AWARE OF THE OPPORTUNITIES THAT THE 6TH PLAN MAY CREATE.

ENCOURAGE CAMAIR TO CONSIDER PURCHASING THE DASH-8 FOR DOMESTIC FLIGHTS.

CLOSELY MONITOR THE DEVELOPMENT OF THE PLAN FOR CONSTRUCTION OF A NEW AIRPORT AT YAOUNDE.

## ANTICIPATED RESULTS:

IDENTIFICATION OF OPPORTUNITIES FOR SALES OF REPLACEMENT PARTS.

IDENTIFICATION OF PRIORITY PROJECTS THAT MIGHT BE OF INTEREST TO CANADIAN COMPANIES.

SERIOUS DISCUSSIONS BETWEEN DE HAVILLAND AND CAMAIR.

IDENTIFYING TRADE OPPORTUNITIES FOR CANADIAN COMPANIES, PARTICULARLY WITH RESPECT TO PROVISION OF EQUIPMENT.

- TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:
  - QUARTER: 1 -----
  - QUARTER: 2 GARDER UN CONTACT REGULIER AVEC LES SOCIETES PARA-STATALES TELLES CAMAIR ET LA REGIFERCAM.
  - QUARTER: 3 -----
  - QUARTER: 4 -----

- QUARTERLY RESULTS REPORTED:
- OBTENTION DU DOCUMENT "PLAN D'ENTREPRISE DE LA REGIGERCAM" DECRIVANT SES INTENTIONS FUTURES.