

PROGRAM RESULTS: UNITED STATES

BUSINESS ACTIVITY

During the April - June 1993 period eleven posts reported the following business activities:

- 190 EXPORT SALES WORTH \$172.39 MILLION
- 25 NEW BUYING CONNECTIONS / 48 AGENCY AGREEMENTS
- 6 NEW JOINT VENTURES WORTH \$3.5 MILLION / 1 LICENSING AGREEMENT
- 1 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$3 MILLION
- 2 CANADIAN INVESTMENTS IN TERRITORY WORTH \$12.5 MILLION
- 5 TECHNOLOGY TRANSFERS WORTH \$0.25 MILLION

HIGHLIGHTS:

- \$ 43.03 million sale of LAV, Commo hardware (Detroit)
- \$ 5 million sale of Kitchen cabinets (Atlanta)
- \$ 2.5 million sale of men's fine tailored clothing (New York)
- \$ 1.5 million sale of overhaul of traction motors (Los Angeles)
- \$ 1 million sale of peanut butter (Seattle)

KEY STATISTICS: for the eleven posts reporting workload information

Missions Reporting To

		UTO	UTI
No. Trade Enquiries	Cdn	5189	2613
	Local	3816	2387
No. Investment Enquiries	Cdn	107	99
	Local	283	244
No. Business Visitors	Cdn Pr / Pub	1318 / 173	1313 / 335
	Local Pr / Pub	2075 / 214	858 / 218