

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 4TH QUARTER OF 1986 (B64)

Summary for REGION: UNITED STATES

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
	%	%	%	%		
A. Servicing Export Enquiries						
from Canada	17.3	0.0	30.9	0.0	17.27	6872 (Enquires)
from Territory	8.5	0.0	17.4	0.0	9.31	4910 (Enquires)
B. Export Promotion Projects and Events	11.2	0.0	11.0	0.0	7.77	360 (Projects/Events)
C. Other Trade Development Activities	7.0	0.0	6.8	0.0	4.82	
D. Promotional Projects	11.3	0.0	16.4	0.0	9.85	187 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada	1.8	0.0	0.9	0.0	0.94	222 (Enquiries)
from Territory	9.4	0.0	2.1	0.0	3.83	950 (Enquiries)
F. Service to Government						
External Affairs	6.1	0.0	2.1	0.0	2.75	292 (Reports)
OGDs, Provinces, ETC	3.8	0.0	1.6	0.0	1.82	308 (Contacts)
G. Administration						
Program Management	13.9	0.0	2.3	0.0	5.31	
Leave, Professional Dev.	5.3	0.0	7.4	0.0	4.50	
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Total TID Program	95.6	0.0	98.9	0.0	68.17	
H. Other Programs	4.5	0.0	1.0	0.0	1.83	

Canadian Business Visitors: 2350
Local Business Visitors: 2915

Trade Officers: 70
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS