# AN AGENT DOESN'T CARE

so much about the Assets of the Company he represents, when they pass four or five millions. What really interests him is

An Al Loss Paying Record.

A Real Agency Service.

Up-to-date Business Getting Methods.

He knows he will RECEIVE THESE ADVANTAGES

AS LONG AS HE REPRESENTS THE

## UNDERWRITERS

Policies assumed half by The Fidelity-Phenix Fire Insurance Company and half by The Continental Insurance Company, of N.Y.

FIRE - TORNADO - AUTOMOBILE - HAIL - PROFITS

CANADIAN HEAD OFFICE: 17 ST. JOHN STREET, MONTREAL

W. E. BALDWIN, Manager.

# Insurance Company of North America

CAPITAL . . . . . . . . . . . . \$ 5,000,000.00 ASSETS JULY 1st, 1920.....\$38,946,013.37

Issues specially desirable forms of Use and Occupancy, Rental and Leasehold Insurance

> Agents in all the principal cities of Canada and the United States.

## Robert Hampson & Son, Limited

GENERAL AGENTS FOR CANADA 1 ST. JOHN STREET - MONTREAL

to-date, liberal in its provisions. Participating Policyholders in the Crown Life are entitled to 95% of all profits earned by the Company in addition to the guarantees contained in their Policies.

Grown Life Insurance Co., Toronto

Agents wanted in unrepresented districts

ASK FOR AN AGENCY FROM THE

"GRESHAM"

Liberal Policies Reduced Premiums

ESTABLISHED 1848

Funds Exceed Fifty Million Dollars

Gresham Life Assurance Society

Gresham Building

MONTREAL

ESTABLISHED 1886

#### Queensland Insurance Co. Limited

of Sydney, N.S.W.

Assets \$4,015,811 Capital Paid Up \$1,750,000

Agents Wanted in Unrepresented Districts

MANAGERS FOR CANADA:

Montreal Agencies Limited -Montreal British America Assurance Company FIRE, MARINE, HAIL and AUTOMOBILE

HEAD OFFICES: TORONTO

W. B. MEIKLE, President and General Manager
E. F. GARROW, Secretary.
Assets Over \$4,300,000.00
Losses paid since organization over \$47,500,000.00

### THE NORTH EMPIRE FIRE INSURANCE Co.

HEAD OFFICE: WINNIPEG, MAN.

Toronto Office: 218 Confederation Life Bldg.

J. E. HOUNSOM, Manager

(Policies guaranteed by the London Guarantee and Accident Company, Limited)