

following lines: Books, stationery, wall paper, musical instruments, fancy goods, china, leather goods, toys and notions. The business, like the city itself, has grown wonderfully. At first, a 22 x 40 ft. store, in what was then the centre of the place, sufficed, but, a year and a half later, the store was enlarged by an additional 40 ft. to the rear. In October, 1897, Mr. Wallace bought the building and lot for \$5,000 cash, and sold the same, 11 months afterwards, for \$6,000. He then purchased, for \$9,000, a lot and building in the heart of the business portion, which, in the rapid development of the town, had grown away from the old quarters, and, as the building on this lot (an hotel) was unsuitable for his purpose, he removed it to another lot he owned, and put up a two-storey, 30 x 90 ft. building, into which he moved in April, 1899.

Last Summer, Mr. Wallace secured a store in the town of Grand Forks, B.C., and has now a branch business there. He also has a branch business in the post office at Rossland. He has no partners in this successful and well-conducted business.

#### FRED. W. WARREN, TRAIL.

Mr. F. W. Warren established himself at Trail in June, 1897, the lines carried consisting of books, stationery, fancy goods, musical instruments and music, ing tackle, confectionery, cigars and tobaccos. Mr. Warren is the owner of this business, which was originally established many years ago in Oshawa, Ont., bought by its present owner in April, 1893, by whom it was conducted in Oshawa until February, 1897, when, the stock during the year having been reduced considerably, the balance of it was removed to Trail, where it was greatly increased, and many new lines suitable to the wants of that country were added. Since opening up, in June, 1897, the business has not been increased very materially, owing to the many changes in the ownership of the smelter and the C. and W. Railway, but, now that these two corporations are, to all intents, the property of the C. P. R., the prospects of the town and the stationery trade are assured, so that, in the near future, Mr. Warren looks for a big increase in his already lucrative business.

"Best goods at the right prices" has always been one of the mottoes of this business, and Mr. Warren certainly practises what he preaches. The visitor to Trail was surprised to find many goods marked at the same price as we pay for them in the East. You can find the latest novels on the shelves of this up to date store, although this particular branch of the business has fallen off considerably since the C. P. R. boats stopped

coming to Trail. It was surprising to find such a large and well-assorted stock of books and notions in the midst of the mountains, and, in conjunction with Mr. Henry Ewart's jewellery store, it makes an establishment fit for any city. Mr. Warren certainly deserves to do well for his pluck and enterprise in this new country.

#### CHAS. J. AMAN, REVELSTOKE STATION.

Mr. Chas. J. Aman started the pioneer book and stationery store in Revelstoke four years ago. He carries a varied and attractive stock of books, stationery, musical instruments, fancy goods, etc., and a "smokers' department," in which the best selection of English tobaccos, pipes, cigars, etc., are to be had. Being opposite the railway station and the C. P. R. hotel, the store is a great convenience to the traveling public, who could in days gone by only get such articles at the larger towns east and Vancouver west. Since then Revelstoke has become a C. P. R. centre, and to keep up with the progress of the town, the population of which has increased from 1,000 to 3,000, Mr. Aman has more than doubled his stock, and now keeps on hand a complete line of stationery, all the latest novels of the day, the best scientific works on prospecting, mining, etc.; also reports and statistics from the office of the Geological Survey Department. He has always carried on business alone and under his personal supervision.

#### SMITH & M'RAE, GREENWOOD.

Messrs. Smith & McRae established their business in Greenwood May 16, 1897, and have since carried books, stationery, wall paper, fancy goods, toys, notions, kodaks and photographic supplies, drawing materials and surveying instruments. The members of the firm are Mr. W. F. Smith and Mr. Duncan C. McRae.

During the last two years Greenwood has experienced a considerable and substantial growth, having extended in population from about 350 to 2,500 at present. In the marked growth and prosperity of the town and surrounding mines, this firm have shared to some extent. When they began, the floor space occupied by their business was 300 sq. ft. This was increased to 700 sq. ft. in March, 1898. Last Autumn they put in a branch business at Phoenix, B.C., five miles distant from Greenwood. The floor space is 700 sq. ft.

#### LAMONT & YOUNG, KASLO.

The firm of Lamont & Young, of Kaslo, B.C., have, during their career in the Slocan, established a substantial and growing business, and are now widely known throughout the Kootenay. The business was started in 1896 by D. J. Young, who is

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