

Hardware Trade Notes.

Prices of pig iron advanced \$1 to \$3 between the beginning and end of last week in Chicago.

Seal oil is assuming a firm position in the east owing to the stock having drifted into the hands of a small number of holders.

A cable to the Toronto Globe says: "An order of a thousand tons of special brands of iron has recently been placed in Glasgow by Canadian buyers, owing to the high prices ruling in the United States. Good judges think the movement is likely to increase."

Following are Montreal jobbers' prices on rope since the 1-2c advance went into effect there, noted last week: Sisal, 12-1-2 to 13c for 7-10 and up, 13 1-2c for 3-5, and 14c for 1-4 and 5-16. Manila, 15c to 15 1-2c for 7-16 and up, 16c for 3-8, and 16 1-2c for 1-4 and 5-16.

A dispatch from Pittsburg, Pa., on Sept. 16, stated that James A. Chambers, president of the American Glass Company, is authority for the statement that a window glass combine has been finally effected. The new company will take in fifty of the largest concerns in the country, their aggregate capacity being about 2,000 pots. This is said to leave only about 600 pots outside the combination. The new company will bear the old name "American Glass Company," and will be capitalized at \$17,000,000.

Prices on iron pipe have been advanced. The following is the new list quoted by Montreal jobbers: Black—1-3 inch, \$3.41 per 100 feet net; 1-4 \$3.30 per 100 feet net; 3-8, \$3.30 per 100 feet net; 1-2, \$3.41 per 100 feet net; 3-4, \$3.83 per 100 feet net; 1, \$5.52 per 100 feet net; 1 1-4, \$7.24 per 100 feet net; 1 1-2, \$3.05 per 100 feet net. 2, \$12.07 per 100 feet net; 2 1-2 to 8, 47 1-2 per cent. Galvanized—1-4 inch, \$3.62 per 100 feet net; 3-8, \$4.13 per 100 feet net; 1-2, \$6.24 per 100 feet net; 3-4, \$7.96 per 100 feet net; 1, \$11.24 per 100 feet net; 1 1-4, \$15.92 per 100 feet net; 1 1-2, \$19.90 per 100 feet net. 2, \$25.97 per 100 feet net; 2 1-2, \$33.93 per 100 feet net; 3, \$46.76.

New Crop Oatmeal.

E. Nicholson, commission merchant, Winnipeg, has received the first oatmeal from the new Manitoba oat crop, from Dow & Curry's mill at Pilot Mound. Mr. Nicholson is the wholesale agent for these mills. He received two carloads from the mills this week and three more cars were shipped from the mills to western points. The quality of the meal is extra fine.

Manitoba oatmeal millers have been laboring under great difficulty during the past two years, owing to the very inferior nature of our oat crop during these two years. The millers have experienced great difficulty in securing oats suitable for grinding, in consequence of which Manitoba oatmeal mills have been closed down a considerable portion of the time, while the home requirements of oatmeal were being brought in from the United States. This year we have a fine oat crop, so that the outlook for the home milling trade is now quite satisfactory. This important home industry will once more be placed on a prosperous basis. With a new crop of good quality to work upon, Manitoba millers will soon be in a position to shut out imports of oatmeal.

At the London sheepskin sales on September 14th, prices ranged above the previous sales.

The Commercial Men.

W. A. Walker, of J. D. King & Co., is at the Leland.

J. G. Stead, of Toronto, is at the Clarendon this week.

R. A. Garratt, of John W. Peck & Co., has gone to the coast with his spring samples.

The Ames Holden Co., Winnipeg, will have their travellers on the road in a few days with spring samples of boots and shoes, etc.

John W. Irwin will take out spring trade samples this season for Donald Fraser & Co., clothing, Winnipeg.

Mr. Munroe, of the Sanford Manufacturing Co., left for the east yesterday and will return shortly with spring trade samples.

W. B. MacNamara returned from the east this week. He is taking the samples of Wyld, Grasset & Darling, of Toronto, this season.

J. F. Whiting, representing M. Erb & Co., Berlin, returned east yesterday. Mr. Whiting has had a three months' trip, working the country right through to the coast.

D. K. Book, of Donald Fraser & Co., returned from the east yesterday. At Toronto he participated in a very interesting ceremony, whereby Miss E. A. Ratcliffe became Mrs. Book.

John W. Peck & Co., Winnipeg, expect to have seven men on the road by the end of the week, with spring samples in their two departments, some taking clothing and others hats and caps, etc.

Mr. Bradford, employee with Melkle & Copinger, general merchants of Morden, Man., for some years, has engaged to go on the road for Donald Fraser & Co., and will be out in a few days with spring samples.

Mr. Couse, of Strachan & Couse, Winnipeg, has returned from an eastern trip, bringing along his new season samples. Mr. Strachan also returned from the east with new samples and has gone through to the coast.

P. Cooper, representing G. H. Middleton & Bro., Winnipeg, went out this week with new samples. Mr. Middleton reports a very active trade in his several lines, particularly in furniture in which line he represents leading eastern manufacturers.

W. G. Shera, representing McKenna, Thomson & Co., has returned from the east with his spring trade samples, and is at his rooms this week in the Sanford block. Mr. Pennington, representing the same house, has gone west with spring samples.

S. D. Fernie, western representative of Joseph Horsfall & Sons, clothing, and the Hudson Bay Knitting Co., both of Montreal, arrived in Winnipeg this week from the east, and is opening a sorting stock of the manufactures of these concerns at 2-3 James street. It is the intention to carry a regular sorting stock here, thus practically opening another jobbing house in the city. Mr. Fernie will represent these lines here as in the past, assisted on the road by his brother.

W. A. Walker who made a trip last season in the west for the J. D. King Co., returned to Winnipeg this week and has secured premises in the S. O. Hart block, where he is opening a stock of rubber goods in the interest of this company. Later it is proposed to put in a full shoe stock in Winnipeg. Two floors and basement have been secured in this block. John Damer will work the western end of the territory this season for the J. D. King company.

J. R. Warren, of R. J. Whittle & Co., Winnipeg, is now doing Southern Manitoba, and A. H. Madill is working the western part of the province and adjoining portion of the Territories. J. J. Tomlinson, of the same firm, expects to start out on Monday over his usual ground. All are working on sorbing orders.

Jas. Ross, representing the John McPherson Co., of Hamilton, Ont., arrived in Winnipeg this week with his spring trade samples and will go through to the coast. Mr. Ross reports a great scarcity and strong prices for leather in the east. Donagola is particularly scarce at the present time. He received a letter on his arrival here from his company, informing him of a further advance on some lines, and the letter added that the trade must be prepared for still further advances owing to the strong leather market.

Movements of Business Men.

E. F. Hutchings left Winnipeg on Wednesday for a business trip to Rat Portage.

G. F. Stephens, Winnipeg, returned on Thursday from an extended tour through British Columbia.

H. W. Hutchinson, of the Fairchild Company, returned to Winnipeg from a trip east this week.

John Lang, vice-president of the Lang Tanning company, of Berlin, Ontario, is in Manitoba on a business trip.

A. D. Rankin, of Wilson & Rankin, a leading mercantile firm at Brandon, Man., returned this week from a business trip to Europe.

J. E. Moorehouse, manager of the E. F. Hutchings wholesale department, Winnipeg, returned on Monday from a holiday trip south.

W. A. Hastings, vice-president of the Lake of the Woods Milling Company, has returned to Montreal from a trip through Western Canada. He expresses himself as being highly pleased with western growth and progress and intimates that his company contemplates an extensive addition to its milling capacity.

Tenders.

The Rat Portage council wants tenders for the construction of sewers.

The Rat Portage waterworks commissioners want tenders for the supply of 500 cords of wood.

Agents of fire insurance companies were requested to submit plans of policies and rates for all or part of Winnipeg's insurance, on the 20th instant.

Tenders are wanted by D. B. Hanna to cut and deliver 3,000 cedar telegraph posts, on the right-of-way on the line of the Manitoba and South-Eastern railway.

Tenders addressed to the Commissioner, N. W. M. P., Regina, will be received till noon, October 10, for the supply and delivery of 6,000 bushels of oats, also 600 bushels potatoes.

Tenders will be received until the 7th of October, for the purchase of \$4,000 six per cent twenty year debentures of the Hamiota school district, Manitoba, by J. H. McCounell, secretary-treasurer, Hamiota, Manitoba.

The H. B. Co. are about to establish telephone connection from Fort Smith to Smith Landing, a distance of sixteen miles, on the Great Slave river.