May 14, 1913

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THE GRAIN GROWERS' GUIDE



The Direct from Factory to Farm policy of THE SARNIA FENCE COMPANY has worked a revolution in the prices of wire fence in Ontario and the East. We have, by taking the farmer into our confidence and sharing our profits with him made him feel that he had a personal Interest in not only purchasing ROYAL FENCE but have proved to him that it was in his interest to induce his neighbor to use ROYAL FENCE as every order turned to THE SARNIA FENCE COMPANY helped us reduce our cost of manufacture, and we, in turn use this advantage to keep down the price of fence. The result of this co-operation has had the effect of making THE SARNIA FENCE COMPANYs prices the standard for every part of Ontario and the East and with our plain printed price lists in the hands of every farmer it is impossible for the agent or dealer to force as every order turned to THE SARNIA FENCE COMPANY helped us reduce our cost of manufacture. And we, in turn use this advantage to keep down the price of fence. The result of this co-operation has had the effect of making THE SARNIA FENCE COMPANYS prices the standard for every part of Ontario and the East and with our plain printed price lists in the hands of every farmer it is impossible for the agent or dealer to force the farmer to pay anything lighter than our prices. Our policy of one reasonable manufacturing profit and selling direct to the farmer, by mail, for cash, makes it possible for us to give better fence value than by the old method of through the middle man. We keep no travelling salesmen, we pay an commissions to anyone. We have no bad debits to ask you to help pay and the farmer gets the benefit of this saving in the price. This winter we have more than doubled the capacity of our plant we now can manufacture more fence than any other three plants in Canada, and with this additional capacity we are going to extend our field of operation and quote-a FREIGHT PREPAD PRICE ON OUR FENCE. O ANY RAILCADA STATION (Electric & Boat lines not included) IN CANADA, in making our prices every farmer

WE SET THE PRICE. OTHERS DE- Vote Their Energy to try to Meet our Prices.	or less in Old	PRICE Car load or less in New Ont Que, and Mar Pro	load in Man and	PRICE Full Car Load In Man and Western Prov's	CASH WITH THE ORDER SAVES EX- Pense and you get the bene- fit of the saving in the price.	or less in Old	PRICE Car load or less in New Ont Que, and Mari Pro	load in Man and	PRICE Full Car Load in Man and Western Prov's
4-34-0 HORSE AND CATTLE FENCE stays to the rod all No. 9. Hard Steel wire spacing 11, 11, 12 Weight per rod 5½ lbs. Price per rod freight prepaid		19c	22c .	19c	9-48-08 HORSE AND CATTLE FENCE stays to the rod all No. 9. Hard Steel wire spacing 6, 6, 6, 6, 6, 6, 6, Weight per rod 11 lbs. Price per rod freight prepaid	00	31c	46c	870
5-40-0 HORSE AND CATTLE FENCE stays to the rod all No. 9. Hard Steel wire, spacing 10, 10, 10, 10, Weight per rod 6% lbs. Price per rod freight prepaid	19c	21c	26c	21c	9-48 GENERAL STOCK FENCE Has 9 line wires 48 in. high 12 stays to the rod, all No 9. Hard Steel wire spacing 3, 4, 5, 5, 6, 8, 8, 9. Weight per rod 12 lbs. Price per rod freight prepaid	31c	33c	50c	410
6-40-0 HORSE AND CATTLE FENCE stays to the rod, all No. 9. Hard Steel wire. spacing 7, 7, 8, 9, 9, weight per rod 7½ lbs. Price per rod freight prepaid	21-	23c	30c	25c	10-50 HORSE, CATTLE SHEEP AND 50 in. high 12 stays to the rod all No. 9. Hard Steel wire spacing 3, 31/4 31/4 1/4, 51/2 6, 8, 8, 8. Weight per rod 131/4 1/58 per rod freight prepaid.		35c	54c	45c
7-40 0 HORSE, CATTLE AND SHEEP FENCE, Has 7 line wires 40 in. high 9 stays to the rod. all No. 9 Hard Steel wire, spacing 5, 6, 6, 7, 7/2 8/2. Weight per rod 8/2 lbs. Price per rod freight prepaid.		25c	.34c	28c	11-54 HORSE, CATTLE SHEEP AND HOG FENCE, Has 11 line wires 54 in. high 12 stays to the rod all No. 9 Hard Steel wire, spacing 3. 31/4 31/4 4%, 51/2 6, 6, 6, 8. 8. Weight per rod 141/2 lbs Price per rod freight prepaid		39c	60c	50c
7-48-0 HORSE AND CATTLE FENCE stays to the rod, all No. 9. Hard Steel wire, spacing 5, 6, 7, 9, 10, 11. Weight per rod 9 lbs. Price per rod freight prepaid.	and the second second	26c	36c	29c	7-26 HOG FENCE, Has 7 line wires 26 in. high 20 stays to the rod top and bettom No. 9. Filling No. 12 Hard Steel wire spacing 3, 3¼, 3½ 4¾ 5½ 6. Weight per rod 6 lbs price per rod freight paid	18c	20c	25c	200
8-34 SHEEP AND HOG FENCE, stays to the rod all No. 9. Hard Steel wire, spacing 3. 314, 314, 414, 514, 6. 8. Weight per rod 10 lbs. Price per rod freight prepaid.	27c	29c	40c	32c	15-50-P FENCE Has 15 line wires 50 ln. high 24 stays to the rod top and bottom. No. 9. Filling 12 Hard steel wire spacing 1% 1%, 1%, 1%, 2, 2, 2½ 3, 4, 5, 5, 6, 6, 7. Weight 12 lbs. Price per rod freight paid	370	39c \$4.25	54c \$5.25	45c \$4.50
8-40 GENERAL STOCK FENCE. Has 8 line wires 40 in. high 12 stays to the rod all No. 9 Hard Steel wire, spacing 3, 4, 5, 6, 7, 7, 8. Weight per rod 10½ lbs. Price per rod freight prepaid	28c	30c	44c	36c	FARM GATE 12x48 Freight paid FARM GATE, 13x48, freight prepaid FARM GATE 14x48 Freight paid FARM GATE 16x48 Freight paid	\$4.25 \$4.50 \$5.00	\$4.50 \$4.75 \$5.25	\$5.50	\$4.70 \$5.00 \$5.50
8-48 GENERAL STOCK FENCE, stays to the rod, all No 9. Hard Steel wire, spacing 4, 5, 6, 7, 8, 7, 9. Weight per rod 11 lbs. Price per rod freight prepaid	29c	31c	46c	37c	STAPLES GALVANIZED 1% in per box of 25 lbs freight paid. BRACE WIRE No. 9. Soft per coll 25 lbs freight paid. BARBED WIRE GALVANIZED. Two	75c	80c 80c	\$1.10 \$1.10	900
9-48-0 GENERAL STOCK FENCE stays to the rod. all No. 9. Hard Steel wire spacing 3, 4, 5, 5, 6, 8, 8. 9. Weight per rod 11 lbs. Price per rod freight pre- paid.	Con to	31c	46c	37c	point per spool of 80 rods freight paid. STRETCHER, All iron ton and bottom draw very heavy tested chain, extra sing- le wire stretcher and splicer, the best stretcher made at any price freight paid	\$2.25	\$2.50 \$8.00		\$2.80 \$8.25

The first row of prices include freight prepaid by us to any railroad station south of North Bay in Old Ontario. The second row of prices include freight prepaid by us to any railroad station in New Ontario. Quebec & Maritime provinces. The third row of prices include freight prepaid by us to any railroad station in Maritoba. Saskatchewan, Alberta, & British Columbia in shipments of 209 lbs, or over. The fourth row of prices include freight prepaid by us to any railroad station in Man. Sask. Alta & BC in full car loads of not less than 24,000 lbs, or over. The fourth row of prices 30,000 lbs, to the car) Carloads may be made from any one style of fence or assorted fence, gales and barb wire. The weights of each article are given above so you can readily determine how much to order to fill the car. Remember ALL, WIRE USED IN THE WEST MUST COME FROM THE EAST, our policy will save you money Remit cash with your order by bank draft, post office or express order to

All Fence put up in 20, 30, and 40 rod Bales only.

The Sarnia Fence Company Limited, Sarnia, Ont. We Ship all Orders the Same Day as Received