

**TO LIFE MEN**  
**THE ROYAL-VICTORIA LIFE INSURANCE CO.**  
 OF CANADA

wishes to engage in Nova Scotia, Quebec, Ontario, Manitoba and Saskatchewan, several competent and productive field men. Good Terms. Apply to

**DAVID BURKE**  
 General Manager, MONTREAL

**North American Life Assurance Company**  
 "Solid as the Continent"

President: JOHN L. BLAIR  
 Vice-Presidents: E. GURNEY, J. K. OSBORNE  
 Man. Director: L. GOLDMAN, A.I.A., F.C.A.  
 Secretary: W. B. TAYLOR, B.A., LL.B.

1909 Cash Income - \$2,028,575 Assets - 10,490,465 Net Surplus - 1,018,121	One or two good openings for men of character and ability. For particulars write to <b>T. G. McCONKEY, Supt. of Agencies</b> Home Office, TORONTO
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**SUN FIRE** INSURANCE OFFICE  
 Founded A.D. 1710

Head Office, Threadneedle St., London, England  
**THE OLDEST INSURANCE COMPANY IN THE WORLD**  
 Canadian Branch—15 Wellington St. E., Toronto, Ont.

**H. M. BLACKBURN, Manager**  
 E. McKAY Ontario Inspector

Toronto HIGINBOTHAM & LYON, Phone M. 488  
 Agents IRISH & MAULSON, Ltd., Phones M. 696 and 697  
 AGENTS WANTED IN ALL UNREPRESENTED DISTRICTS

**THE NORTHERN ASSURANCE CO., Ltd.**  
 OF LONDON, ENGLAND  
 Canadian Branch, No. 88 Notre Dame St. West, Montreal.  
**Income and Funds, 1907.**

Capital and Accumulated Funds.....	\$2,346,145
Annual Revenue from Fire and Life, etc., premiums and from interest upon invested Funds.....	9,900,770
Deposited with the Dominion Government for Security of Policy-holders..	452,670

G. E. MOBERLY, Inspec. E. P. PEARSON, Agt. ROBT. W. TYRE, Man. for Canada.

**The Continental Life Insurance Company**  
 Continental Life Building, Toronto

Have a vacancy for an experienced field man as Inspector for the Province of Ontario.  
 Apply **GEORGE B. WOODS, President and Managing Director**

**THE LONDON ASSURANCE** Head Office Canada Branch.  
 MONTREAL  
 Total Funds, \$20,000,000

Established A.D. 1720 FIRE RISKS accepted at current rates  
 Toronto Agents: S. Bruce Harman, 19 Wellington St. East.

**THE NORTHERN LIFE**

The business for the year 1909 just closed shows the following results—  
 Increase in Premium Receipts, 14 per cent.; increase in Interest Earnings, 26 per cent.; increase in payments to Policyholders, 46 per cent.; increase in Assets, 26 per cent.; increase in Reserve for security of Policyholders, 16 per cent.; decrease in total Management Expenses, 3 per cent.; decrease in Cost of New Business, 16 per cent.  
 Sound conservative management should appeal to you.

**AGENTS WANTED.**  
**W. M. GOVENLOCK, Secretary.** **JOHN MILNE, Managing Director.**

**Insurance Co. of North America**  
 Incorporated 1794 PHILADELPHIA Founded 1792

Capital, \$3,000,000.00	Assets, Jan. 1st, 1909, \$12,014,002.63
	Net Surplus, \$1,750,905.06

Losses Paid Since Organization, over \$140,000,000.00  
**ROBERT HAMPSON & SON, Montreal, Gen. Agents for Canada**

**THE STANDARD LIFE Assurance Company of Edinburgh** Established 1825

Head Office for Canada, MONTREAL, QUE.

Invested Funds	\$60,000,000
Investments, Canadian Branch	17,000,000
Revenue	7,300,000
Deposited with Canadian Govt. and Govt. Trustees, over	7,000,000

Apply for full particulars.  
**D. M. McGOUN, Mgr.** **CHAS. HUNTER, Chief Agent Ont.**



LONDON &  
 LANCASHIRE  
 FIRE  
 INSURANCE COMPANY

**MEN of ENERGY** are offered **WORK of MOMENT** in desirable localities representing a sixty-year old institution with modern, liberal, law-conforming policies, and helpful Home office co-operation. Much good territory available. Many opportunities for advantageous positions. Inquire **NOW.**

**Union Mutual Life Insurance Co'y.**  
 PORTLAND, MAINE

**Fred. E. Richards, President** **Henri E. Morin, Supervisor**  
 For Agencies in the Western Division, Province of Quebec and Eastern Ontario, apply to **WALTER I. JOSEPH, Manager,** 124 St. James St., Montreal.  
 For Agencies in Western Ontario, apply to **E. J. ATKINSON, Manager,** 107 Manning Chambers, 72 Queen St. West, Toronto.



Total Assets  
**\$81,770,654**  
 Canadian Investments  
**\$7,808,232**

(Greatly in excess of other Fire Companies)

—  
 Manager of Canada  
**Randall Davidson**  
 Resident Agents, Toronto Branch  
**Evans & Gooch**



THE LIVERPOOL AND LONDON GLOBE INSURANCE COMPANY

Canada Branch, Head Office, Montreal.