

## Don't forget the cost of labor

If you figure up your fence and leave out the labor cost you will be away out.

You have to pay your help.
Your own time is worth money.
Then, when we give you a fence that you can put up in shorter time and with less help, we save you money. In other words, we give you a lower price on your fence.

How can we save you labor?
The finest fence to-day is the all-steel fence. It lasts the longest. Stands up the best Looks best. Takes less space. Is fireproof.
The strongest type of all-steel fence is Standard Fence built with Standard Tubes. Standard Tubes are strong because they are not drilled full of holes. 'They have enough spring to give under strain. They do not snap off, do not pull out in the hollows.
Yet Stảndard Tubes can be set with about onethird of the cost of 'eedar posts. A man and a boy will set as many standard tubes in a day as three men and a boy can set of cedar posts.

Is that an item, or is it not?

a good job. But here is one.


## rn That Will Grow

 unadian-grown seed Corn. wir money back if not satified.Dulke $\quad$ Ruthven, Ont.

SEEDS
 intending purchasers. Hageroville, ont

## s Engine Will

 Cost You Nothingeeed an engine-get a Gillon thew, easy-payment plan, an
pay for itself. You have th for it to do this Fall and Winalp is scarce and high-priced-
eling of security seling of secur.


The boy and you can set as many tubes in a day as three men and a boy can set cedar posts.

The Standard Fence built with Standard Tubes is better than any cedar post fence ever made.

## Remember, This is Standard Fence

It is no new untried fence. You must have heard about Standard Fence. And you never heard anything against it.

In 14 years of trading with farmers we have never sold a poor fence, That won a good name for Standard Fence, That won a big market with the farmers and built a great fence instítution.

## Big Production Saves Cost

When you make only one grade of fence and sell a lot of it you naturally get the cost down. Now Standard Fence is sold at as low a figure as many a fence that is not as good.

## It is Guaranteed

Back goes your money if you find we don't deliver what we promise. Standard Fence is full No. 9 gauge, no skimping, no monkey business. It is well-made and well-galvanized. We guarantee it.

## If YOU Want Fence

You want good fence. You likely want it in a hurry. You can depend on Standard Fence. Our reputation protects you. And you can depend on having your order shipped the very day we re, ceive its
Let us send you full information and prices on Siandard Fence and Standard Tubes. Write to-day.

STANDARD TUBE \& FENCE
CO., Limited
Woodetbct, Ont.


