



IDELLIA DEKOL TENSEN—(17,000 lbs. milk in 1 year as a 2-year-old), one of the great "producers" in the herd of D. C. Platt & Son, of Hamilton—where Hinmans have been used for over two years in producing practically "Certified Milk."

Dairymen! 'Carry on' With a Hinman---

To the Dairymen who considers decreasing his herd this year—Keep your eye on the future. Dairy products MUST remain high for years to come. Grain prices will drop. Hold fast, therefore, to your dairy herd. Hold fast, too, because butter and cheese are two of the great needs of "Our Boys." "Carry On" with your herd. A Hinman will take care of your Milking problem better than a hired man—yes, and at less expense. The Hinman will give you that same satisfaction it is giving to thousands of our dairymen milking many of the finest herds in all parts of the world.

Why a Hinman

We take a sufficient pride in our machine to say that we believe it the most satisfactory milking machine made for the Canadian Farmer. We do not say this boastfully, but considered from every angle, and based too on the experience of over 2,000 constant users here in Canada. Here are a few of the reasons why more dairy farmers have selected Hinmans—more Hinmans than all other machines combined:—

- 1. **SIMPLICITY**—No other machine in America is so simple of construction and easily operated as the Hinman. This eliminates practically all trouble. It means that practically a child can run it—boys of 14 are doing so.
- 2. **INITIAL COST**—The Hinman is inexpensive. You save \$150.00 to \$200.00 on the purchase price—you save this because the Hinman is simply built—but well built.
- 3. **POWER REQUIRED**—Just enquire the cost of buying a 3 h.p. engine as compared with a ½ h.p. motor such as is required to operate four Hinman Milkers. Not only is there the first cost, but you have the continued expense of running the greater power. That's poor economy.
- 4. **CERTIFIED MILK** bringing a much higher price is being produced by a number of Hinman users. That's the real test of the best machines. In the Hinman, the milk passes direct from the teat cups through short rubber tubes to the pail. There is no contact with the stable air—no long air pipe lines to make cleanliness more difficult. No rubber lined cups.
- 5. **LIGHT AND EASY HANDLING PAIS** is a feature of the Hinman, which appealed to the men on one of our big farms. You can imagine how much more it appeals to the women folks, one unit complete weighing about 16 lbs. only.



W. W. BALLANTYNE, OF STRATFORD, finds the Hinman a "great little machine" on his fine herd of Ayrshires. The cut shows Kirsty 2nd of Newpath, who at 17 years of age milked nearly 12,000 lbs. of milk. Mr. Ballantyne milks 20 head with 3 units and ½ h.p. DeLco motor.

- 6. **USERS OF HINMAN'S** number well up into the thousands in Canada—shrewd men with every breed of dairy cattle. These men have studied the question of milking machines from every angle. They know the best.
- 7. **WASHING AND CARE**—The simplicity of the Hinman makes it a machine easy to keep clean. This means so much in the rush season. It ensures sweet, clean milk.

H. F. BAILEY & SON Galt, Sole Manufacturers for Canada, Ontario



IN JUNE CLOVER.—Part of the A. D. Foster & Sons' big herd of "Black and Whites" at Bloomfield, Ont. Constant users of Hinman's since 1915, at a running expense of only \$6.00. Mr. Foster says that one man can handle the 17 heavy milking cows in one hour in the heavy flow season. Sweet cream for city use is one of the Foster lines. The Hinman keeps it sweet.

If you are hesitating about purchasing a milking machine, just think of the hundreds of big pure-bred herds on which Hinmans are being used—herds such as Arboast Bros., (with electric power), D. C. Platt, and hundreds of others. And further still, if you throw out this question of milking machines, **THE HINMAN IS BEST.** But before you decide, just give us the information about your herd by filling out coupon below and mailing to us, and we can tell you to within a few dollars what a complete outfit will cost you, and also receive our beautifully illustrated catalogue free.

My Name

R. R. No. Postoffice

Number of Cows

Number of Rows

Breed