

Aftermarket Categories (APAA)

1. Replacement Part
2. Replacement Glass
3. Tires
4. Auto Accessories
5. Motor Oil
6. Auto Chemicals
7. Service Repair

	(Billions)		
<u>General Categories</u>	<u>1981</u>	<u>1990</u>	<u>10 yr. Avg. Annual Growth Rate (AAGR)</u>
Replacement Parts	\$36.3	\$47.0	2.95%
Replacement Glass	0.9	2.4	16.67
Tires	11.7	15.0	2.82
Auto Accessories	6.3	11.9	8.89
Motor Oil	4.1	3.6	(1.22)
Auto Chemicals	2.6	2.6	- 0 -
Service Repair	34.8	76.8	12.07
Total Sales	\$96.7B	\$159.3B	6.47%

(Source: APAA Aftermarket Factbook (1992))