

REPORT 4A  
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88

LISTED BELOW ARE THE SPECIAL AND/OR UNPLANNED ACTIVITIES  
WHICH CONSUMED PROGRAM RESOURCES DURING THE REPORTING PERIOD:

POST : 604-DALLAS

- VISIT OF MINISTER MCKNIGHT IN LIEU OF MINISTER MASSE TO OTC.
- SMU SEMINAR ON CANADA - US FREE TRADE (MAY 24/88).
- FTA PRESENTATIONS IN WESTERN CANADA (JUNE/88).
- RECRUITMENT & LIAISON WITH 6 COS FOR SPONSORED TRIP TO WESTERN CDA FARM PROGRESS SHOW (JUNE 88).
- (5) PREPARATION OF LOCAL IMPORT CONTACTS FOR PEAT MARWICK STUDY ON SEVERAL COMMODITY SECTORS.
- (6) POST PROVIDED 2 SPEAKERS, IN ADDITION TO FUNDING 3 ATTENDEES, TO CDN INT'L AUTO SHOW, MTL, APR 17-19/88.
- (7) HOUSTON/DALLAS COMPUTER LAN NETWORK RECONFIGURED; DUN & BRADSTREET DATABASE LOADED ONTO THE TRADE COMPUTER.
- (8) REPORT ON NEW MEXICO NATURAL GAS CONCERN IN RESPONSE TO FREE TRADE AGREEMENT.
- (9) ATTENDED TX INDEPENDENT PRODUCERS & ROYALTY OWNERS ASSOC. ANNUAL CONVENTION TO MONITOR PROTECTIONIST VIEWS OF GAS INDUSTRY.
- (10) CANADA - U.S. CHAMBER OF COMMERCE MEETING/NEW MEXICO.

ANTICIPATED RESULTS

INCREASED SUBCONTRACTING OPPORTUNITIES FOR CANADIAN COMPANIES

ADDITIONAL OPPORTUNITIES FOR CANADIAN PARTICIPATION IN U.S. R & D PROJECTS AND SUBSEQUENT PRODUCTION

10% ADDITIONAL SALES OPPORTUNITIES

OF FIBRE-ONEK-FORD VS METT VS E A N M M M T B V T E  
C E N 2 5 V H 0 I N C O U L C I V T O N A I S T I M A K E S C E D  
L A S T L O O K I N V C E E X C E T C O O B L A N E M I D O U T W O R L D  
C A T E G O R I E S R E C O V E R I N G A L E R L I S T E F O R V I D  
D I S O F C E N M E L M O D E L I C I W O F O N F L O W M A S E

INCREASED CANADIAN AWARENESS OF MARKET POTENTIAL

W O L I A E S I K V L E A I E  
M E D O E O F C A N A D I A N P O L I C I E S R E I N F O R M E D W I D  
A T T O R N 2 I N D U S T R I A V I A I M P E R S O N A L I T I C S W I D K I N

Y E M I S I N I E R T I O N A  
K E E P C A N A D I A N I N D U S T R I A A D V A N C E D O F N E W T E C H N O

R I E S  
G I E N O F G E A I N I N G S O M E F R O M C A N A D I A N S O S I D I V E  
A N O M I A L E S I V A L E S A W I D I N D U S T R I E S I N  
O F F I A E R I N F O R M A T I O N R E L A T I N G T O C A N A D I A

I M P O V I  
I T A E S F O R U S E B Y C A N A D I A N F I R M S I N N I C H I A N  
A C T I V I T I E S A N D I F I S I O N S O F C O M M E R C I A L R E L A T I O N S

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FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS DURING FISCAL YEAR 88