

REPT4D
90/04/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :401-ANKARA

008-TRANSPORT SYS,EQUIP,COMP,SERV.
TURKEY

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

URBAN TRANSIT

COMPLETION OF FINAL NEGOTIATIONS ON ANKARA URBAN TRANSIT PRO
SIGNING FINAL CONTRACT AND START OF CONSTRUCTION WORK

PREPARATION OF A TURNKEY PROPOSAL FOR BURSA LIGHT RAIL TRANS
AN ATTRACTIVE PACKAGE MAY RESULT IN A CONTRACT AWARD ON SOLE

SUBMISSION OF A PROPOSAL TO IZMIR MUNICIPALITY - STUDY
AN EXTERNALLY-FUNDED STUDY COULD LEAD TO AWARD OF STUDY

ORGANIZE A BRIEFING ON CDN RAIL COMMUTER TECHNOLOGY
INFLUENCE THE SPECIFICATIONS TO FAVOUR CDN TECHNOLOGY

SECURE AT LEAST ONE CDN BIDDER FOR EACH TENDER
CONTRACT AWARDS TO CDN FIRMS

SOURCE BASIS

CONTRACT TO CDN FIRMS ON SOLE SOURCE BASIS

AEROSPACE

SUBMISSION OF A PROPOSAL FOR LEASE OF TWO FEEDER LINE AIRCRA
PENETRATING OF TURKISH CIVIL AVIATION MARKET

START TALKS ON CO-PRODUCTIONS OF REGIONAL CARRIER
CONCLUSION OF AGREEMENT TO CO-PRODUCE AIRCRAFT DASH-8

SUBMISSION OF A PROPOSAL TO SUPPLY FOREST FIRE AIRCRAFT
CONTRACT AWARD FOR SUPPLY OF FOREST FIRE FIGHTING AIRCRAFT

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -Assist Canadian Consortium (CC) in concluding
negotiations for Ankara Urban Transit Project
(AUTP)
-Assist Canadian company in winning contract for
vessel traffic system for Turkish straits

QUARTER: 2 -Provide on going assistance to Cdn consortium
to overcome financing agreement hurdles in
Ankara Urban Transit Project.
-Brief Mayor of Izmir and staff on Cdn capabili-
ty in urban transit.

-Significant progress was made on financing
package. Full agreement expected in July.
-Canadian company has begun working with Turkish
authorities to prepare tender documents.

-Slow progress continues to be made. Mayor of
Ankara placated and will be patient until finan-
cial package completed.
-CC has submitted a well prepared proposal to
City of Izmir. Evaluation continues.