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## DEPARTMENT OF EXTERNAL AFFAIRS

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RPTC1

## TRADE AND INVESTMENT PROMOTION PLANNING SYSTEM

90/91 SECTOR/SUB-SECTOR HIGHLIGHTS

Mission: ANKARA

Market: TURKEY

Sector : DEFENCE PROGRAMS, PRODUCTS, SERV

Sub-Sector: ALL SUB-SECTORS

Market Data	2 Years Ago	1 Year Ago	Current Year (Estimated)	Next Year (Projected)
Market Size	2000.00 \$M	1500.00 \$M	1500.00 \$M	2500.00 \$M
Canadian Exports	0.43 \$M	6.50 \$M	15.00 \$M	150.00 \$M
Canadian Share of Market	0.02 %	0.43 %	1.00 %	65.00 %

Cumulative 3 year export potential for CDN products in this sector/subsector: 100+ \$M

Major Competing Countries

Market Share

UNITED STATES OF AMERICA	50.00 %
GERMANY WEST	20.00 %
UNITED KINGDOM	5.00 %
ITALY	5.00 %
NETHERLANDS	5.00 %
FRANCE	5.00 %

Current Status of Canadian exports in this sector/subsector: Small but expanding

Products/services for which there are good market prospects:

1. Low level air defence system

2. F-5 aircraft overhaul services/supply of parts

- 3. Test facilities for J 79-85 engines
- 4. ASW/Coastal patrol aircraft
- 5. Mobile radar co-production
- 6. Turkish Armed Forces integrated communications sys
- 7. Supply of fast attack/mine hunter vessels
- 8. Shipboard electronics systems
- 9. Ordinance/guns/Howitzer modernization programme
- 10. Tracker overhaul programme
- 11. Multi-role helicopter co-production programme
- 12. Aircraft/helicopter simulators