

**PROGRAM RESULTS: ASIA & PACIFIC**

**1. BUSINESS ACTIVITY**

During the April-June 1987 period seventeen posts reported the following business activity:

1. 105 EXPORT SALES WORTH \$103 MILLION
2. 112 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS
3. 16 NEW JOINT VENTURES/LICENCING AGREEMENTS WORTH \$1.1 MILLION
4. 12 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$185 MILLION
5. 4 CANADIAN INVESTMENTS IN TERRITORY
6. 12 TECHNOLOGY TRANSFERS WORTH \$13 MILLION

**HIGHLIGHTS:**

- o \$30 million investment in Canadian hotel industry (Hong Kong)
- o \$24 million sale of capelin (Tokyo)
- o \$6.5 million sale of processed food and beverages (Tokyo)
- o \$7 million sale of mining equipment (New Delhi)
- o \$5 million contract for engineering services (Seoul)
- o \$4 million sale of control instruments (Bangkok/Manila)
- o \$2 million sale of manufactured housing (Shanghai)
- o \$1 million sale of electronic cash registers (Sydney)

**KEY STATISTICS:** for the seventeen posts reporting workload information

Missions Reporting To

		PST	PNC/PNJ
No. Trade Enquiries	Cdn	4704	2376
	Local	4426	3870
No. Investment Enquiries	Cdn	59	204
	Local	87	401
No. Business Visitors	Cdn	849	1117
	Local	1447	1377