

Two Letters



*(Extract from a letter written by a subscriber of
The Ladies' Home Journal, in Yokohama.)*

"I do not think that **Pears' Soap** is in need of any further advertising. I have traveled in every part of the globe, and it seems to me I have seen its advertisements and heard of it in the smallest places. In my own family here I have used it for eleven years, and never want any soap to take its place."

*Extract from a letter written by a reader of
The Century Magazine, in New-York.*

"You may be interested to know that although I have seen the advertisements of **Pears' Soap** for a long time, I had never used it until I saw the January CENTURY advertisement, which influenced me to try it.

"Since that time I have come to believe that **Pears'** is altogether the most satisfactory soap in existence."



There are soaps offered as substitutes for Pears' which are dangerous—be sure you get PEARS'.