

## TRADE NOTES.

G. A. Sherrin, druggs, Wallaceburg, has sold out.

W. H. Hills, druggist, Acadia Mines, N. S., has failed.

Chas. J. Quinan, druggist, North Sydney, N. S., has made an assignment.

G. A. Hugill, St. Thomas, Ont., has sold his drug business to J. P. Kidd, formerly of Barrie.

Thos. E. Atkinson, druggs, etc., Vancouver, B.C., has sold out his cigar business to Mr. Robinson.

A. E. Kennedy, corner of Queen and McCaul streets, Toronto, has moved to the opposite corner.

C. I. Hood, Lowell, Mass., is in Canada looking after the agencies of Hood's Sarsaparilla in this country.

George A. Fraser, druggist, of Woodstock, Ont., has assigned. The firm was originally Fraser & Gunn.

J. Coombe, one of the oldest druggists in Toronto, but who retired from active business some time ago, is dead.

Little & Cleveland, druggists and stationers, Lethbridge, Man., had their stock partially destroyed by fire last month.

"Pears' Soap" is to be turned into a joint stock company, and the prospectus will be issued to the public in the early days of the new year.

Mr. C. J. Ferris, one of the travellers of the wholesale drug house of Kerry, Watson & Co., Montreal, was married Dec. 30th, to Miss Theresa Conway, of that city.

The firm name of Dawson, Bole & Co., wholesale druggists, of Winnipeg, Man., is now Bole, Wynne & Co., mention of the change of business being made in last month's issue.

W. C. Haskett, for many years office manager for Elliott & Co., Toronto, has entered the employ of Lyman, Knox & Co., Montreal, as traveller for the district west of Montreal.

J. G. Hearle, Montreal, manufacturer of toilet soaps and perfumery, has made an assignment. Liabilities about \$16,000, the principal creditor being the Bank of Montreal, for \$3,942.

We regret to hear of the severe illness of Mr. E. Gregory, of Lindsay, Ont. We trust to hear of his speedy recovery, for the retail drug trade can ill afford to lose such a sterling man.

C. H. Cranston, formerly traveller for Martin, Rosser & Co., wholesale druggists, Winnipeg, Man., has entered the employment of Lyman, Knox & Co., of Montreal, and will travel for them in Manitoba and the Territories.

The following druggists were elected mayors of their respective towns at the elections of January 4th: A. E. Blaisie, of Blaisie & Reche, Hamilton; F. E. Arkell, Blenheim; W. Coleleugh, Mt. Forest; H. Paffard, Niagara; J. W. Cull, Mitchell.

The Malto Peptonized Porter Co., (limited), with a total capital stock of \$100,000, headquarters at the town of Truro, in the Province of Nova Scotia, has applied for letters of incorporation to manufacture, sell and deal in throughout Canada medicinal preparations, and specially that known as peptonized porter.

C. C. McGlashan, formerly of the firm of Smith & McGlashan Co., of Toronto, is now representing Parke, Davis & Co., of Detroit and Walkerville, in Western Ontario. We are pleased to hear of Mr. McG.'s engagement with this enterprising firm, and congratulate them on securing as their representative one who is so well and favorably known to the druggists of Ontario.

The Canada Paint Co., (limited), with a total capital stock of \$25,000, with headquarters at the city of Montreal, with places of business elsewhere in the Dominion of Canada, has applied for letters of incorporation. The purposes for which incorporation is sought are: Dealing in, mining, smelting, and manufacture of lead and other metals; dealing in, and manufacture of paints, colors, chemicals, varnishes, oils, and of painters' and decorators' supplies and materials.

## British Columbia Notes.

The British Columbia Pharmacy Council met in Nanaimo Thursday, Dec. 10th, the following members were present. Messrs. T. M. Henderson, Victoria; T. R. Shotbolt, Victoria; G. M. Blanshard, Victoria; H. McDowell, Vancouver; E. Pimbury, Nanaimo.

Mr. J. A. Tepoorten, traveller for Langley & Co., Victoria, has just returned from an extensive trip through the province. He reports business fair with good prospects for spring trade.

C. H. Bowes & Co., druggists, Victoria, have dissolved partnership.

Messrs. McPherson & Thompson, of New Westminster, contemplate opening up a branch drug store in Rev. Mr. Green's block, Nanaimo.

Mr. G. Morrison, Victoria, is moving into his handsome new store on Government street.

The druggists of Victoria are talking of boycotting the Montreal wholesale drug house that supplied the Toronto dry goods house recently with druggists' sundries to be used in their retail trade.

## Manitoba Notes.

The druggists throughout the city of Winnipeg and the province report a good Christmas trade.

La grippe in a mild form is holding high carnival in this province, and in consequence antipyritics are in demand.

Mr. Theo. Sweet, late of Exeter, Ont., has bought the drug business of Dr. E. H. Scott, Moosomin.

Mr. H. E. Neelans, for some years head assistant with Mr. J. E. Howard, is

about to open a drug store in the Manitoba Hotel, Winnipeg.

The stock of Mr. H. E. Jackson, Winnipeg was sold by sheriff's sale Jan. 2nd, at 55 cents on the dollar. Martin Rosser & Co., wholesale druggists, were the purchasers.

## Montreal Notes.

Notwithstanding all that has been written, experienced Montreal druggists were not surprised at the assignment of Kenneth Campbell & Co. No human being can carry on successful more than one drug store. Whether wholesale or retail, one of the proprietors will always be the popular man, whom everybody must see at least occasionally, and a smile and a hearty handshake from him will do more in securing custom than all the efforts of all the bunnies and managers in the world. Now, how is it likely that Mr. Campbell could carry on his wholesale in a business like manner and at the same time find time to attend to his three retail branches. We all know that the success of a retail drug store is governed to a large extent by the personal popularity of its proprietor. What earthly inducement is there for any one to patronize a branch store if the proprietor is never seen there?

Much comment has been made by Montreal druggists on the six reasons given "Why physicians should dispense their own medicines," by the antiquated *Medical News*, and the remark is freely made whether it would not be better for physicians, in the interests of their patients, to study "Therapeutics and the incompatibility of drugs" during their leisure hours. Judging by the average prescription of the average doctor it would be decidedly unsafe for the public to trust their lives to the ignorance of such men on all matters connected with the *handling of drugs*. Supposing a physician kills a patient by an overdose, or a carelessly weighed dose, who will ever be the wiser? It is not very likely the doctor will criminate himself. As it is the druggist checks the prescription before he dispenses it and if he finds an error he communicates with the doctor, and gets it rectified and this happens in large dispensing houses *three or four times a week*. How can the doctor check his own mistake before making up the medicine? Then again, will it be convenient for a young medico who is impecunious to keep a stock of drugs and pharmaceuticals sufficiently varied and fresh to meet all the requirements of his practice, and if he has not exactly the thing he wants to give to his patient, will he not be very likely to substitute something else?

Dr. Thayer, a well known druggist here, was sued in the Police Court by the Registrar of the Pharmaceutical Association for his annual license fee of \$5, which he refused to pay. Judgment, of course, went against him and he will have to pay up. Probably he will appeal if he can,