

## ***TO THE TRADE.***

# **MESSRS. E. P. DUTTON & COMPANY, PUBLISHERS & IMPORTERS,**

31 West 23rd Street, New York, and 2 Ludgate Hill, London, England,

Invite the attention of the Canadian BOOK TRADE to the following :—

9 Lovell's Court, Paternoster Row,  
London, England, March, 1887.

We take pleasure in informing the Book Trade that we have made arrangements with MESSRS. E. P. DUTTON & CO., of New York, whereby they become **SOLE AGENTS** in the United States and Canada for our **FINE ART BOOKS**, whether printed in colours or mono-tints.

The line of goods they will have to show from us this season will be exceptionally fine. All applications for samples and terms should be made direct to them.

Faithfully yours,

**HENRY J. DRANE & CO.**

In addition to the above new line Messrs. Dutton & Co. offer as usual all the previous year's book publications of Mr. J. E. Hawkins, including a new and cheaper edition of "Fulness of Joy;" all the publications of Messrs. Griffith, Farran & Co., of London; Ernest Nister, Germany's Celebrated Lithographer, and the printer for us of those beautiful Art Gems, Spring, Summer, Autumn and Winter and those exquisite Colour Books for Children, "All Around the Clock," "Under the Mistletoe," "Christmas Roses," etc., etc. The last two lines mentioned we absolutely control and wholesalers can only obtain publishers' bottom prices through us. Our success last year warranted us this in bringing out a very large and handsome line American, English and German manufactured Holiday Publications.

Many Canadian Booksellers found it necessary during December last, to order from us in New York, goods we manufactured abroad, thereby paying double customs duties, as in all such cases we add the duties we have to pay to get our goods from abroad to New York (twenty-five per cent.) to the prices quoted by us to the Canadian trade in the spring.

Our Mr. E. C. SWAYNE will be at the Queen's Hotel, Toronto, from April 12th to 19th inclusive, and at St. Lawrence Hall, Montreal, from April 20th to 25th inclusive, with a full line of samples, and as we shall only visit Toronto and Montreal this year, we trust the Booksellers of those cities and neighbouring cities will find it to their advantage to call upon Mr. Swayne and examine our new line.

All orders placed with us during the dates mentioned will be for fall delivery on special terms, which can only be obtained then. Subsequent orders will be subject to 25% advance. Those not being able to see Mr. Swayne can apply direct to New York for terms up to May 15th, which is the latest date at which we can give the special terms.

# **E. P. DUTTON & COMPANY,**

**Publishers and Importers,**

31 West Twenty-Third Street,  
**NEW YORK.**