

fancy mirrors, glove boxes, candelabra, bronze and china ornaments, fancy baskets, toilet supplies, dressing cases, cushions, head rests, and many other similar lines. The prices will astonish those who have been accustomed to buy this class of goods elsewhere.

John Macdonald & Co. have a line of quilted Italian cloth in black and brown which are much sought after.

Leather shoe laces in per gross pairs at usual price of per gross laces are shown by John Macdonald & Co. This is a bargain.

Another shipment of their black and cream guipures is to hand with Caldecott, Burton & Spence. These goods are still in great demand.

W. R. Brock & Co.'s stock of honeycombs and fancy knit shawls was never so attractive and large as at present, comprising extraordinary value at the popular retail prices, 50c., 75c., and \$1.00.

The white cotton handkerchiefs shown by Gordon, Mackay & Co., as "Shamrock Bleach" (a brand by the way which is reserved to themselves), are unsurpassed in finish and value, a statement endorsed by their many customers.

W. R. Brock & Co. have in stock a very large range of mantle buttons in the various sizes and colorings to match all the leading shades of this season's mantle cloths in pearl, pearl-etta, buffalo horn, vegetable ivory, metal, and composition, also mohair and crochet barrel buttons, cords, frogs, etc.

Alexander & Anderson claim that their celebrated and well-known "Excelsior" flannel has no equal in the trade. It commands a ready sale, and ought to be exhibited on every retail counter. They control the entire production of the mill, so that it cannot be had elsewhere. The make, finish, color and texture of this popular flannel is always reliable, and merchants who have not hitherto handled it would gain by sending for a sample piece and judging for themselves.

W. R. Brock & Co. have just received a large shipment of men's rubber coats in all the newest shapes, styles and patterns. These comprise Perth and Inverness coats, and coats with sleeves and deep capes; all have sewn seams, buttoned fronts, and the latest improvements. Ladies' waterproof garments are included in the shipment, among them being some nobby styles, such as Countess, Windermere, Highway, Empress, Bellissima, Life, and other new shapes. All the patterns have been carefully selected, and are the latest productions of the foreign markets.

Caldecott, Burton & Spence report trade in their silk department active, the number of buyers in search of value and novelties being larger than in former seasons. They find satin-faced goods of the peau de soie, merveleux and duchesse makes in favor—ahead of any of the other grades. Black surrahs, in which they are showing something special, having been picked up by Mr. Burton since arriving in Europe and sent out by express, have had good sales. The colored goods are in particularly strong demand. The satin-faced goods have the call here again, but their Japanese goods are in a steady increased consumption. In yarn and piece-dye surrahs they are showing the newest shades—emmenue, moss, tabac and madore browns—as well as the more staple shades, both lights and darks. In pongees and bengalines for the cheaper grades the enquiry is good. They quote no advance on any line of silk throughout their department, and their stock is full and complete. In shots the enquiry is not up to last spring's demand, though sales are fair. They show some very handsome effects of this character.

MEN'S FURNISHINGS.

FOR winter overcoats meltons and beavers have the call. Rough cheviots and naps are still very good. Blacks and browns are the colors, although it is remarkable how the preference for blue holds out. Dark greys will find some favor. American blues will be good in beavers. For the fine trade the grey will be good in light weights. The Chesterfield, the New Ulster, the box overcoat and the Inverness will be the leading varieties.

About the only change in evening dress will be the increased length of the skirt, which will also be somewhat narrower and the tendency towards a more decided V-shaped opening for the vest. Twill worsteds will be much used as material.

Frock coats with very long skirts are prime favorites in London; less than a half dozen can be found in Toronto. Black and blue cheviots are still finding a call there, especially in a sort of Vienna or soft finish. Dark plain tweeds and mixture serges are taking well with the general trade for winter suitings. Blue greys and browns are also taking to a certain extent.

Mr. Begg, the buyer for the woolen department of John Macdonald & Co., has just returned from the European markets. He reports that no startling feature has developed in next summer's woolens. Quiet patterns, quiet colors, and neat effects predominate. Blue-greys, drabs and tan-browns are shown in many lines.

Concerning sack suits, The Sartorial Art Journal says: "The three-button cutaway sack will, at least during the earlier months of the season, be more popular than any other style, but the straight front sack, closing with four buttons, and with the corners boldly rounded away below the lowest button, will be almost as great a favorite. The one-buttoner will be but little worn except by stout and corpulent men, and less by the former, probably, than for several years, as the three buttoner is nearly if not quite as becoming to them, and is not looked upon as the one buttoner is by many as a sort of sartorial sign of stoutness. The double-breasted sack will find many wearers among well dressed men, and is, this season, a very handsome and desirable coat. The materials used will embrace the entire range of suitings, except those suitable for dress purposes only, including undressed and fancy worsteds, cheviots, vicunas, homespuns, cassimeres, tweeds, mohair serges, etc., in blacks, blues, Oxford and Cambridge mixtures, greys, wood colors, fine to medium stripes, checks and subdued plaids."

In merino underwear, tans, modes and naturals with a fair sprinkling of fancies, will be the prevailing staples for next spring. The favorite specialties in colorings cannot yet be determined; the trade later on will feel the pulse in this direction. Balbriggans in tans, modes and plain will more than likely prove good sellers.

NOTES.

John Macdonald & Co. are showing a more than ordinary range of men's fall and winter gloves and mitts.

The Arctic shirts and drawers shown by Gordon, Mackay & Co. for this season are the best they have ever offered to the trade. Their range is complete in sizes from 34 to 44 inch.

W. R. Brock & Co. appear to have the knack and certainly have the cash to pick up job lines or clear out the stock of manufacturers who are compelled to realize. In their hosiery, glove and men's furnishings department are to be seen two mammoth and solid piles of men's braces that have been purchased far below manufacturing cost. One line is called Bargain, and