REPORT 4 89/05/10

## QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :301-ADDIS ABABA

008-TRANSPORT SYS, EQUIP, COMP, SERV. ETHIOPIA

PLANNING:

ANTICIPATED RESULTS:

7

AEROSPACE

OBTAIN DETAILED DEVELOPMENT PLANS FOR ETHIOPIAN AIRLINES. CDN COMPANIES WILL BE BETTER INFORMED ABOUT

ACTIVITIES PROPOSED IN POST PLAN:

INVESTIGATE STATUS OF PLANS FOR MAINTENANCE CENTRE FOR ETHIOPIAN AIRLINES.

INVESTIGATE, ANALYSE AND EVALUATE TRAINING REQUIREMENTS OF ETHIOPIAN AIRLINES

MONITOR PROGRESS OF FLEET ACQUISITION PLANS FOR ETHIOPIAN AIRLINES

MARKET OPPORTUNITIES.

CDN COMPANIES WILL BE BETTER INFORMED OF MARKET OPPORTUNITY.

> ESTABLISH LINKAGE BETWEEN CDN ORGANIZATION AND EA TRAINING DIRECTORATE.

POSITION AT LEAST ONE CDN COMPANY TO BID OF AIRCRAFT TENDER.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 SIGNING OF CONTRACT FOR ASSAB-ADDIS PIPELINE. PROMOTE SALES OF PARTS AND SERVICES TO ETHIOPIAN AIRLINES. - PROMOTE SALES OF TRANSPORT CONSTRUC-TION EQPT.

QUARTER: 1 MONITOR DEVELOPMENT OF ETHIO-DJIBOUTI RAIL LINK.

QUARTER: 2 Monitor Dev't of Djibouti-Ethiopian Rail Link. Provide assistance to Cdn co. to promote sales to Ethiopian Airlines (EAL).

QUARTER: 3 -----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

ANNULLED. EDC'S DECISION AWAITED TO FINANCE SALES TO ETHIOPIAN AIRLINES & WATER RES. COMMISSION.

AWAITING SPECIFIC DETAILS AND PROJECT IDENTIFI-CATION. - PROPOSALS FOR DJIBOUTI AIRPORT EXPAN-SION SUBMITTED.

Project not yet identified. EDC's proposal to finance EAL requirement accepted.