

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 4TH QUARTER OF 1986 (B64)

Summary for POST: Boston

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
	%	%	%	%		
A. Servicing Export Enquiries						
from Canada	7.0	0.0	52.8	0.0	2.85	285 (Enquires)
from Territory	7.0	0.0	28.2	0.0	1.62	162 (Enquires)
B. Export Promotion Projects and Events	22.0	0.0	6.0	0.0	0.96	96 (Projects/Events)
C. Other Trade Development Activities	6.3	0.0	1.6	0.0	0.27	
D. Promotional Projects	13.3	0.0	2.6	0.0	0.53	13 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada	2.0	0.0	0.8	0.0	0.10	10 (Enquiries)
from Territory	2.7	0.0	0.6	0.0	0.11	11 (Enquiries)
F. Service to Government						
External Affairs	10.7	0.0	1.0	0.0	0.37	37 (Reports)
OGDs, Provinces, ETC	2.3	0.0	3.4	0.0	0.24	24 (Contacts)
G. Administration						
Program Management	14.0	0.0	0.0	0.0	0.42	
Leave, Professional Dev.	9.3	0.0	2.8	0.0	0.42	
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Total TID Program	96.6	0.0	99.8	0.0	7.89	
H. Other Programs	3.3	0.0	0.2	0.0	0.11	

Canadian Business Visitors: 634
Local Business Visitors: 207

Trade Officers: 8
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS