

TRADE TRACKING SYSTEM

87/12/23

WORKLOAD AND OFFICER SUMMARY
ACTIVITY REPORT

FOR QUARTER 2 OF FISCAL YEAR 1987

REGION : ASIA PACIFIC

	NUMBER	% OFFICER-TIME CANADA	LOC-ENG	TOTAL-TIME PERSON-QTR
A. EXPORT ENQUIRIES				
FROM CANADA	6949	16.75	24.52	22.23
FROM TERRITORIES	9594	7.94	21.09	15.37
B. VISITS TO CLIENTS IN TERRITORY VISITS	2376	11.43	10.09	11.78
C. EXPORT PROMOTION PROJECTS & EVENTS				
FAIRS	76	2.84	5.05	4.23
MISSIONS	129	5.43	6.01	6.22
OTHER	80	2.78	3.62	3.46
D. COMMERCIAL / ECONOMIC REPORTS COMPLETED	371	4.43	3.33	4.27
E. INVESTMENT/PROMOTION ENQUIRIES				
FROM CANADA	277	1.23	2.01	1.74
FROM TERRITORIES	437	1.69	3.56	2.80
F. TECHNOLOGY INFLOW PROGRAM ENGR'S FRM CANADA	22	0.27	0.31	0.32
CONNECTIONS ARRANGED	15	0.05	0.01	0.04
G. PARTICPT'N IN PROG-RELATED EVENTS IN CANADA	22	2.31	0.86	1.78
H. SERVICE REQUESTS FM GOV'T SOURCES-DEA REPTS	1166	4.65	2.25	3.85
FROM OTHER GOV'T SOURCES- CONTACTS	1216	5.56	4.23	5.39
- REPORTS	233	1.77	0.84	1.46
I. ADMINISTRATION: PROGRAM MANAGEMENT & ADMIN.		8.96	2.66	6.56
LEAVE, PROFESSIONAL DEVELOP		18.44	6.88	14.21
J. SERVICE TO OTHER MISSION PROGRAMS		3.29	2.64	3.26
***** TOTALS *****		99.82	99.96	108.97

NUMBER OF BUSINESS VISITORS FROM CANADA : 1618
FROM TERRIT : 3149

NUMBER OF PEMD APPLICATIONS COMMENTED ON: 302

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 58
- LOCALLY-ENGAGED : 51