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to grips with the growth limitations imposed by wholesale pollution of the atmosphere).

Export Support

Canada, though in a more restricted fiscal environment, is well placed to continue a Team Canada approach.

Federal trade promotion programs and market intelligence information, Export Development Corporation (EDC) consensus and concessional lines of credit and Canadian International Development Agency (CIDA) industrial support programs remain the best way for the federal level to support the needs of Canadian business in the China market.

Interdependence with provincial support programs and coordination of effort are key needs to ensure a minimum of overlap in assistance to busi-

ness. Provincial interest in pursuing business through twinning agreements with Chinese provinces and municipalities will grow in importance as China is compelled to further relax central control and authority.

Canadian provincial trade promotion should, as in the past, be concentrated on areas of obvious provincial comparative advantage.

Canada, obviously, has all the tools at its disposal to achieve \$20-billion in two-way trade by the year 2000.

Team Canada: Canadian Perspectives

"Team Canada had a strong impact on trade ... Ceremony is important and relationships between governments and business are important. That's what it's all about — working together." — **Gary Dube, Vice-President, Technophar Equipment and Services Ltd., Oldcastle, Ontario**

"A real landmark in the way Canada conducts itself internationally. A real partnership between the private sector and government ministers and officials." — **Tim Reid, President, Canadian Chamber of Commerce**

"When you go with the head of state, all the doors are open..." — **Dr. Rix, Metro-McNair Clinical Laboratories, Vancouver, B.C.**

"We're very happy to see Canada's profile raised. It makes our job easier and it's a welcome change..." — **Norbert Sporns, Upsilon Estate International, Montreal, Quebec**

Russia-Canada Forum — *Continued from page 3*

on a revised Foreign Investment Protection Agreement to enhance investment protection, increase investor confidence and help promote investment flows.

Agreements Signed

Several bilateral agreements and memorandums of understanding were signed during the visit of the Russian Prime Minister.

The Double Taxation Agreement is important to the business community. It will prevent double taxation and fiscal evasion of taxes on income and capital. It will improve the business climate in Russia, encourage increased trade and attract more Canadian investment in Russia.

Minister MacLaren said that

"these agreements serve as important pillars in strengthening our bilateral trade and economic relations."

Companies Part of Process

Canadian companies with established commitments in Russia are invited to participate in the ongoing IEC process.

Four working groups will meet between the plenary sessions of the IEC. The groups cover Agriculture-Agrifood, Advanced Technology (including Science and Technology), Energy and Natural Resources, and Investment and Trade Policy matters.

Information about the IEC will be made available on the Internet in late 1995 on the Department of

Foreign Affairs and International Trade's Home Page at the URL: <http://www.dfait.meci.gc.ca>. This will contain documents on Canada-Russia trade, investment and technology cooperation. It is expected that Internet users will be able to send messages to the IEC Secretariat from inside the World Wide Web site.

IEC Contact

For information, contact: Coordinator for the Russia-Canada IEC, Eastern Europe Division, Department of Foreign Affairs and International Trade, 125 Sussex Drive, Ottawa K1A 0G2, Tel.: (613) 996-6324; Fax: (613)

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