

# LEADERSHIP MEANS SUPERIORITY

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**SIMON  
W.  
CRABBE**

## CULLED FROM EXCHANGES—Cont'd.

pany's lawyer, Judge Edward P. Coyne, demanded to know the whereabouts of the plaintiff's family physician, who was not produced as a witness. Mr. Blumenthal stated that up to last July the doctor lived on West End Avenue, but that he was unable to give the doctor's present address, and that therefore another physician had made an examination of the plaintiff and would give the necessary evidence as to the injuries.

In his closing address to the jury, Mr. Coyne laid great stress upon the alleged exaggeration of the plaintiff's injuries, and scored the plaintiff for not producing the family physician at the trial.

"They are afraid his testimony would determine the case in favor of the company, and therefore made no effort to locate him," declared Mr. Coyne, and the jury seemed greatly impressed with the argument. When Mr. Coyne took his seat he felt that he had won his case.

Mr. Blumenthal followed in his address, in the course of which he explained his failure to produce the family physician.

"I hold here in my hand," said he, the certificate of the Board of Health of this city to the effect that the doctor died on July 9 last, and another certificate that he was buried in Greenwood Cemetery two days later. Then we lost track of him. Under the circumstances, I cannot understand Mr. Coyne's surprise at my inability to give the doctor's present address." A ripple of laughter swept through the courtroom. Mr. Blumenthal had overcome the only danger in his case and the jury awarded his client damages.

Blumenthal and Coyne had dinner together that night and Coyne paid for it.

It is well enough to make hay while the sun shines; but if there were no rainy weather there would be no hay to make.