AN AMERICAN VIEW

The following interesting circular is being circulated throughout the United States by the Merriam & Millard Elevator Company, of Omaha, Nebraska, who Company, of Omaha, Net are conducting a campaign ciprocity with Canada;

Reciprocity

"What is it? What does Canadian reciprocity as proposed in the McCall hill now before the United States Senate

winter wheat of the southwest needs the bleaching process in order to compete, and this process in digal.

"Such a condition brought about he yeciprocity would benefit especially the Canadian farmer, to the great disadvan-tage of the American farmer. To the latter it would be suicidal. It also means the giving over to the Canadian farmer our markets in the New England and middle States for 100,000,000 brobels of our western oats, annually, which grain is second only to corn in extent of pro-duction, without getting anything in return.

duction, without getting anything in return.

"Furthermore, Canada raises a superior quality of oats to those raised in the west and hence her oats would be preferred at a premium in our eastern markets, which markets now take a large part of our surplus. This would mean a large increase in the production of grain in Canada, and a corresponding decrease in the United States of both wheat and oats. Our loss would be Canada's gain. "In a word, reciprocity places the Canadian farmer not only in direct competition with the American farmer in the latter's home markets, but gives the Canadian farmer the advantages of the superior quality of grain, and shorter distances to our eastern markets. These markets, which we now propose to give away to our Canadian neighbors for nothing, have been the largest factors toward the building up of our western country." Nebraska will receive a harder blow.

country. "Nebraska will receive a harder blow "Nebraska will receive a harder blow than any other state on account of the peculiar character of our wheat, not making as white flour as the Canadian wheat. Kansas would receive the next hardest blow, because a considerabl portion of the wheat product of that state is similar to the Nebraska wheat, and also, Canada would compete for the large Pacific coast trade, which Kansas now enjoys.

also, Canada would compete for the large Pacific coast trade, which Kansas now enjoys.

"It is estimated that the depreciation in the values of wheat, oats and corn since reciprority has been agitated in the United States will exceed sixty million dollars (860,000,000). As grain depreciates in value so will the lands on which it is raised. The lessened values of farm products will be felt by nearly all manufacturing industries. This will in time affect labor, because necessities and economy will be the motto.

"We were all taught from the beginning that the farm is the fountain of the prosperity of this country. Is not this as true today as ever? I have distributed the grain products of Nebraska through terminal elevators at Omaha for twenty years, to all parts of our country. If I do not know whereof I am speaking, I ought to. If I am unable to forecast the effects of reciprocity which does not reciprocate, I ought to be. This reciprocity bill impresses me deeply and sincerely as a discriminatory wrong against the farms of our country.

"The disastrous effects of this are

presses me deeply and succerely as a discriminatory wrong against the farms of our country.

"The disastrous effects of this are already a fact. The United States does not really need the products of Canada, while on the other hand Canada with her vast area of territory, capable of raising 500,000,000 bushels of oats and possibly in the near future enough corn for home consumption, needs our markets to help build up her country.

"It should be understood that our farm products are consumed largely in our own country, that we export only ten ger cent. of our wheat, three (3) per cent of our oats.

"We should not forget that there is no material economy in low prices for

wheat because at \$1.10 per limbel the average consumption for each person does not exceed in value two centa-per day. We should always remember that good prices for farm products makes for good times in all industries and high prices for labor, while has prices for farm products makes for hard times, closed factories and high prices for hard times, closed factories and has being for labor and arming of diffe. mixes for hard times, closed factories and low prices for hard times, closed factories and low prices for halor and armies of idle men. While we are giving a good deal of, consideration to the conservation of our forests and mines we should not underestimate the conservation of our home markets, which were built up and left to us as a served legacy to preserve, and, they should still be held as sarred as our homes, because they are the makers of homes. Ninety new towns have been started within one year in Canadian sections developed by Americans. What would it be with reciprocity established. Let us open our eyes to the draper and not in he blinded by a little free polp or ore. The Canadian benefit as compared with United States benefit is as a mountain to a mole hill."

SPEAK NOW

If you've anything good to say of a man, Don't wait till be a laid at rest. For the culogy spoken when hearts are broken

Is an empty thing at best.

Ah! the blighted flower now lonely

Would perfume the mountain side,
If the sun's glad ray but shone today
And the pretty bud espied.

If you've any alms to give to the poor Don't wait till you hear the cry
Of wan distress in the wilderness,
Lest the one forsaken die.
Oh, harken to poverty's sad lament!
He swift her wants to allay;
Don't spurn God's poor from the favored door,
As you hope for mercy some day.

Don't wait for another to bear the burden Of sorrow's irksome load; Let your hand extend to a stricken friend As he totter's down life's road. And if you've anything good to say of a

Don't wast till he's laid at rest; or the eulogy spoken when hearts are broken

Is an empty thing at best.

THE BEST EVER



W. G. McMAHON General Agent - - WINNIPEG

TALK TO TWENTY THOUSAND FARMERS for a few cents a day, through a little "Want" Ad in The Guide. Think of it! Try it if you have any farm produce, lands or machinery you wish to sell.

\$15 **\$425** Monthly



Gourlay pianos are high-priced, but worth the price. Thoroughness in con-struction insures Gourlay Pianos against Loss of Tone, and tone is the important factor in any Piano. In every Gourlay Piano the expert knowledge of its build-ers and the determination to use nothing but the best either in labor or material produces a sympathetic richness of tone that is unmatchable among Canadian Pianos.

Above style in choice mahogany or walnut only \$425. Three years terms if

Catalogue and prices of Gourlay Art Pianos mailed free on application.

cash \$295 %8 Monthly



This handsome Dominion Art Piano, brand new, in genuine walnut or mahogany, with ivory keys, full metal plate, double repeating action, violin spruce sounding board, three pedals, five layer cross banded pin block, and specially designed in the highest style of art, only \$295, on terms of three years if necessary. It is manufactured and guaranteed by the makers, the Dominion Piano Co., for a term of 10 years. Over 80,000 satisfied owners are its heat recommendation.

Piano Bargains

Pianos taken in exchange for GOURLAY ANGELUS PLAYER PIANOS

HEINTZMAN & CO.—A 7½ octave Cabinet Grand in dark mahogany case, double fold-ing fall board, fall overatrung tricord scale. Original price \$450. Special price ...\$245

GOURLAY A fine Grand Scale Gourlay Piano in exceptionally rich Gircassian wal-nut case of simple Golonial design, with full length plain polished panels, Boston Fall Board, 3 pedals. If you were to pay us a \$1,000, we could not make you a finer piano than this instrument. The extra money would have to be upon case ornamentation. Special price...\$315

We are sole Factory Representatives for ten different makes of Pianos comprising 40 styles of the World's Best Makes. One, two or three year terms to pay for your piano if necessary. Our latest up-to-date list of used and second hand Pianos, such as Gourlay, Bell, Heintzman, Haines, etc., at prices from \$150, \$200 and \$250 upwards on terms of \$5, \$6 and \$8 monthly, mailed free on request.

We Guarantee Every Instrument We Sell

WINNIPEG PIANO CO

Portage Ave. WINNIPEG