

The Berliner Gram-o-phone.



Enjoy the Entertainment Furnished by the BERLINER GRAM-O-PHONE

FOR HOME ENJOYMENT YOU CANNOT POSSIBLY
 CONCEIVE ITS WONDERFUL POWER.

No instrument or invention of modern times has ever attempted to rival the Berliner Gram-o-phone. It reproduces faithfully the most delicate strains of music, whether it be a solo or full band or orchestral accompaniment; in reproducing songs, one almost imagines the individual presence of the performer.

AS AN EDUCATOR The Berliner Gram-o-phone stands without a peer—it enables every family to listen to and cultivate a taste for the masterpieces of music, in every instance produced specially for the Berliner Gram-o-phone by the leading artists in the musical world.

SUPERIOR TO A PIANO. No one will deny that it is far more pleasure to listen to the perfect strains of a Berliner Gram-o-phone than a piano manipulated by the average performer. Then again, figure the cost of a Berliner Gram-o-phone, almost nominal, and from an entertainment point of view, the superiority of the Berliner Gram-o-phone—universally conceded.

HOW TO GET ONE! READ THE FOLLOWING:

EASY PAYMENT PLAN. Fill out the coupon and send it to us with one dollar and we will ship the Gram-o-phone to you at once. Enclose two dollars extra if you want spun-brass horn. Send your order for extra records at the same time and save extra expressage. Almost any vocal or instrumental music you wish can be had—or we'll send complete list of records.

DESCRIPTION OF GRAM-O-PHONE, TYPE "A."

Cabinet—Quartered oak, highly finished. Horn—16 in. long, 10-in. bell. Finish—All exposed metal parts heavily nickel-plated. Sound Box—The improved Turret Concert Sound Box. Needles—200 free. Records—Three 7-in. records free. Guarantee—Written guarantee for five years. Weight—Completely boxed, 25 lbs. Cash Price—With japanned steel horn \$15, with spun brass horn \$17. Easy Payment Price—With japanned steel horn \$17, with spun brass horn, \$19.

The only Talking Machine "made in Canada." The only Talking Machine giving a 5-year guarantee. The only Talking Machine with genuine records of Sousa's and The Goldstream Guards Band. Gram-o-phones guaranteed for five years. Send for catalogue. Prices from

\$15.00 TO \$45.00.

Send for Record Catalogues. **DON'T DELAY**—Order at once to ensure delivery.

Parties residing where we have no agents will kindly order direct of
E. BERLINER, 2315-19 St. Catherine St., Montreal, **EMANUEL BLOUT,**
 General Manager for Canada.

Residents of Toronto, Canada, order of

**THE NORDHEIMER PIANO & MUSIC CO., 15 King St. E., or
 THOMAS CLAXTON, 197 Yonge Street, Toronto.**

E. BERLINER, 2315-19 St. Catherine St., Montreal, P. Q.:

Enclosed find one dollar in payment on the Standard Berliner Gram-o-phone, type A, complete, with 16-inch japanned concert horn and three records. If satisfactory after five days' trial, I agree to pay eight monthly payments of two dollars each. If not satisfactory, I will return the Gram-o-phone and this order is null and void.

Name

Occupation..... P. O. Address

Express Office..... Province.....

If you wish a spun brass horn instead of the japanned horn, enclose two dollars extra. Also send free of charge the following three records:

C. P. R. LANDS

The Canadian Pacific Railway Company have 11,000,000 acres of choice farming lands for sale in Manitoba, Assiniboia, Saskatchewan and Alberta. Manitoba lands and Assiniboia lands east of third meridian, \$4 to \$10 per acre. Lands west of third meridian, \$3.50 to \$7 per acre.



STUBBLE PLOWING IN MANITOBA.

\$6 LANDS: 160 acres, or one-quarter section, of \$6 lands may be bought for settlement with a cash payment of \$13.80 and nine equal annual instalments of \$120 each, which include interest at 6 per cent. Purchasers who do not undertake to go into residence on the land within one year from date of purchase are required to pay one-sixth of the purchase money down, and the balance in five equal annual instalments, with interest at the rate of six per cent. per annum.

DISCOUNT FOR CASH: If land is paid for in full at time of purchase a reduction in price will be allowed equal to 10 per cent. on the amount paid in excess of the usual cash instalment of one-sixth. Interest of 6 per cent. will be charged on overdue instalments.

FOR MAPS AND FULL PARTICULARS APPLY TO

F. T. GRIFFIN, Land Commissioner, WINNIPEG.