

CANADA LUMBERMAN

WEEKLY EDITION

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CANADA LUMBERMAN

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Weekly Lumberman, published every Wednesday, contains reliable and up-to-date market conditions and tendencies in the principal manufacturing districts and trading domestic and foreign wholesale markets. A weekly medium of information and communication between Canadian timber and lumber manufacturers and exporters and the purchasers of timber products at home and abroad.

Lumberman, Monthly. A 20-page journal, discussing fully and impartially subjects pertinent to the lumber and wood-working industries. Contains interviews with prominent members of the trade, and character sketches and portraits of leading lumbermen. Special articles on technical and mechanical subjects especially valuable to saw mill and planing mill men and manufacturers of lumber products.

Subscription price for the two editions for one year, \$1.00.

WANTED AND FOR SALE

Advertisements will be inserted in this department at the rate of 15 cents per line each insertion. When four or more consecutive insertions are ordered a discount of 25 per cent. will be allowed. This notice shows the width of the line and is set in Nonpareil type, and no display is allowed beyond the head line. Advertisements must be received not later than 4 o'clock p.m. on Tuesday to insure insertion in the current week's issue.

FOR SALE—20 M FEET CHERRY LUMBER, dry, 2 to 5 inches thick, 15 and 25.
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SHINGLES OR LUMBER WANTED IN EXCHANGE for 50 H.P. engine, nearly new.
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We are prepared to erect in any good locality a saw mill plant with a capacity of 100 M feet per day, more or less, for any one desirous of having sawing done who will supply the logs for a reasonable time.
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TIMBER LIMITS FOR SALE

Township of Lumsden

Sealed tenders addressed to the undersigned will be received up to 12 o'clock, noon, of

THE 15TH DAY OF APRIL, 1895.

For the purchase of the license to cut the timber in said township of Lumsden, containing thirty-six square miles.
This berth has never been cut over: the pine is large and of good quality, and short haul, the Vermilion River runs through it and is a splendid stream to drive belt and cord Station, on the Canadian Pacific Railway, only seven miles distant.
TERMS.—Cash, or the equivalent if time is required for the payment of a portion of the purchase money.
The highest or any tender not necessarily accepted.
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TEN (10) cars of 2 in. 1sts and 2nds Hard Maple, 14 and 16 ft. long, 6 in. and up wide. Above stock to be at least 4 months on sticks. Parties having any of this on sticks should address at once,
BUFFALO HARDWOOD LUMBER CO.,
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CURRENT TRADE CONDITIONS.

ONTARIO.

HOPE has taken hold of the lumber trade, now that the month of March is entered into. The feeling, at least, is one of expectancy, and also of confidence. With favorable weather, work in the woods is more advanced for March than is usually the case at this time of the year. Already shantymen are commencing to change their base of operations. This will give activity to business that is not common to the dead of winter. Navigation will also open out a little later and bring help in the same direction. These, however, are methods of business, rather than actual business itself. The logs must be moved to the mills, and the mills must cut these into lumber, before they are merchantable, but query What about buyers? As yet these are few. Careful enquiry among mill men and wholesalers brings out the information that buyers are fewer in Ontario at this season of the year than is usual, and enquiries by letter are none too many. A spirit of caution marks the movements of the trade. The writer asked a representative wholesaler a day or two since, if the firm's travelling representative had visited the eastern states very recently, and the significant reply was that advices from there showed that there was little need as yet for such a trip. No buying of any consequence was being done. In another column we note a considerable sale of lumber by a prominent Ontario mill. The price is reported by this concern to have been satisfactory, and yet between the lines one reads that the hope had been that this might have been better. There is a disposition in making large sales to shade prices a little, rather than to fail in disposing of the stock. This does not mean that prices, which it must be admitted have continued decidedly firm for some months, are breaking. On the whole, these continue to-day just as firm as ever, but it is to be remarked that they are not showing any tendency to increase, something that had been hoped for earlier in the year. Several sales of limits have taken place within the past few weeks, a new sale of some importance being reported in our Stocks and Prices column this week. There is no disguising the fact that unsettled monetary conditions in the United States are proving a barrier to that wholesome development of trade that is so much to be desired.

QUEBEC AND NEW BRUNSWICK.

The lumber trade in Quebec maintains a marked quietness, and there will be no change in this respect until well on to the end of the month. Much will depend on the shape that business will take in Great Britain. At present reports tell of a slow trade. Stocks are heavy. Prices, too, unfortunately do not show any improvement in the British market. The same conditions apply, to a measurable extent, in New Brunswick. Some shipments keep going forward each week to the United Kingdom, but they are comparatively trifling, both as to size and character. Lumbermen in the Maritime Provinces are hopeful that the organization of the Northeastern Lumbermen's Association, in which they have more than an incidental interest, will give a healthful character to the spruce trade. More than ever the spruce industry is falling into the hands of a few large concerns. Perhaps, on the whole, this will be better for the lumber industry. As Mr. James pointed out at the Boston meeting, within a year or two the price of spruce lumber must necessarily advance, because an ever increasing proportion of the same is demanded for the manufacture of pulp wood. This demand must soon have its effect upon the supply for building materials. How completely Canadian spruce lumbermen will be helped by this increased demand will depend to some extent on tariff legislation affecting spruce.

BRITISH COLUMBIA.

Some improvement in lumber is reported from British Columbia. A satisfactory settlement of the red cedar difficulty with the United States will help that end of business. Shipments of red cedar have been going forward to the United States, under protest, but it can be understood that the disposition of lumbermen has been to move cautiously whilst the duty trouble remained in an unsettled condition. The steps that are betaken to secure legislation giving encouragement to ship-building in British Columbia and which, it is confidently expected, will be successful, cannot otherwise than benefit the lumber trades. The movement in fact is directly in the interests of this great industry of the Coast Province. The granting of assistance by the United States Congress towards the building of the Nicaragua canal does not mean that that work will be completed in a day, but any certain evidence that the project will go forward without hindrance will inspire lumber exporters with confidence and a buoyant feeling. Domestic trade is looking up a little, and improvement will be steady along these lines as spring approaches.

MANITOBA.

It looks somewhat doubtful whether Lake of the Woods lumber will be purchased largely by American lumbermen like Messrs. Pate & Gunton. The difficulty in the way will be that of satisfactory freight rates, and it is a question whether the trouble here can be successfully overcome. Then the complaint is made by the representatives of United States lumber interests that lumber is held at too high a figure in the Lake of the Woods district, and that when freight charges are added to the figures now asked that it would be useless to try and place lumber in the States at a price to compete with the product manufactured there. The Northwestern Lumberman gives the rate to Port Arthur at 23c a hundred by rail or over \$5 a 1,000, and \$1.50 to \$2 a 1,000 from Port Arthur to Chicago or a total cost in freight charges of \$6.50 to \$7 a 1,000—practically, it is claimed, a prohibitive tariff. Following the meeting in Winnipeg of the Western Retail Lumbermen's Association, fully reported in the March monthly edition of the CANADA LUMBERMAN, an announcement was made of a reduction in prices on several classes of lumber by the pine manufacturer. The new prices have gone into effect and show a reduction of \$1 per thousand on large sizes of timber and \$2 on timber ranging from 6 x 6 to 6 x 8 and smaller. On dimension there is a reduction of 50 cents on 12 feet long and over, also a reduction of 50 cents on second and third common boards and cull boards, and 50 cents a reduction on second common stock. On ship lap there is a reduction of 50 cents on all sizes 6, 8 and 10 inch, but none on culls. In flooring, siding and ceiling there is a reduction of \$1 on third white pine. First red pine flooring is reduced \$4 to the same price as second red pine formerly sold at, and second grade remains the same. Thus first and second red pine flooring, etc., are now quoted at the same price. There is a reduction of \$1 on third and fourth red flooring, siding and ceiling, lath are reduced 10c. These reductions are all in quotations delivered c. i. f. Winnipeg. The effect of the change is to make the reductions principally on the lower grades of lumber. Delivered quotations at other points in Manitoba are understood to show a proportionate reduction to Winnipeg prices. The manufacturers now give c. i. f. delivered prices at all points.

UNITED STATES.

An advancement from winter weather to something more nearly approaching spring will, of itself, have a helpful influence on the lumber trades. Loggers will soon be at work on the streams, in