

administration of the project, retaining only a macro, at arms-length role. This applies equally to the pre-qualification and short-listing of firms. For these reasons, approaching the SFD would not prove productive. It is preferable for Canadian companies to explore avenues with the recipient country. Those seeking to bid on SFD-funded projects must promote their qualifications and secure an invitation to bid from the executing agency of the recipient country. Information may however be obtained through the list published twice a year by the Coordination Secretariat for Arab & Regional Development Institutions following their consultative meetings, normally held in Kuwait at the Arab Fund for Economic & Social Development.

The Saudi Fund may in some cases propose to the recipient country a short list if the country requires one. The SFD keeps a list of registered companies, mostly consultants, valid for three years. Forms for registration with the Fund may be obtained by writing to the Technical Department. Registration is necessary for consultants; contractors need only to send brochures. The SFD has had good experience with Canadian companies so far.