

SOURCES OF MARKET INFORMATION

Market Data

A. Trade

Tariffs, rates, import policy, customs requirements, product classification, internal taxes.

Export/import statistics, quantities imported from various countries, main exports, growth in market.

B. Economic/Geographic

Economic indicators, income, purchasing power, domestic production, consumption, product usage levels.

Economic development plans.

Source

- 1) Department of External Affairs (geographic trade development divisions)
 - 2) Canadian Trade Commissioner Service
 - 3) Consulate/Embassy of country in Canada
 - 4) *Exporters' Encyclopedia Directory*, P.O. Box 2007, Jersey City, N.J., U.S.A. (201) 547-6050 or branches in Canada
 - 5) U.S.A. only:
U.S. Customs Directory
1301 Constitution Avenue N.W.
Washington, D.C. 20229
(202) 566-8195
 - 6) *Exporting to the United States*, Department of Treasury, U.S. Customs Service, Washington, D.C. 20229
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- 1) Department of External Affairs (geographic trade development divisions)
 - 2) *Yearbook of International Trade Statistics*, United Nations, New York
 - 3) *U.N. Monthly Bulletin of Statistics*, United Nations, New York
 - 4) *Statistics Canada Merchandise Exports Annual* — Catalogue No. 65-202
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- 1) *U.N. Statistical Yearbook*, Annual, U.N., New York and the *Monthly Bulletin of Statistics*
 - 2) Statistical yearbook for the country — published by the country in English and the country's language. For Japan contact the JETRO offices in Canada.
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- 1) Published by national governments — sometimes available in libraries in Canada