

Pressure measuring/control instruments	2
Mechanical motion/rotation, measuring/controlling instruments, nes	2
Mechanics, gauges, nes	2
Surveying instruments, nes	2
Balances and scales, precision	2
Balances and scales, household exc. personal	2
Fluid flow measuring/controlling instruments, nes	2

The major exporting countries supplying the U.S. importers surveyed, the number of respondents supplied by each country and the overall level of satisfaction of the importers for their suppliers are illustrated in Table 2. A more detailed presentation of these results for all countries supplying products to the respondents is provided in Appendix 8.

Table 2

Country of Origin	No. of Respondents Being Supplied	Average Level of Satisfaction (Max = 5.0)
Japan	31	4.4
West Germany	12	4.3
Taiwan	7	3.7
South Korea	6	3.8
United Kingdom	6	4.2
Switzerland	4	4.3
France	4	3.8

The results of the survey showed that the majority of the respondents were satisfied (4.1 on a 1 to 5 scale) with their current suppliers while a few expressed dissatisfaction with high prices, long lead times, unpredictability of the suppliers and problems related to new business relations. The reasons given for purchasing from current suppliers included:

- not available in the United States (75% of respondents);
- lower prices (70.5% of respondents);
- superior quality (52.3% of respondents);
- supplementary supply for domestic sources (43.2% of respondents).