

WAREHOUSE LOCATIONS? West Lawn, Pennsylvania

COMMENTS:

"Above average quality demanded from Canadian suppliers. Number of fillets in a wrap is up to them. I can handle whatever. Price must be competitive, of course. Just contact me direct (Chuck Smith)."

**A.F.I. FOOD SERVICE DISTRIBUTORS**  
WHOLESALE/DISTRIBUTOR  
440 Eagle Rock Avenue  
Roseland, New Jersey 07068

PHONE: 201-228-4100  
KEY CONTACT: Mickey Perlmutter

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): \$5 - \$10,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - 10# Layer Pack; Flounder - 10# Layer Pack; Salmon - IQF; Turbot - 10# Layer Pack

Frozen Shellfish: Sea Scallops - IQF; Snow Crab Meat - Blocks

PURCHASE FROM? Brazil, Canada, Mexico

HAVE OWN PRIVATE LABEL? No

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Roseland, New Jersey

COMMENTS?

"North American Food Service has a lot of Canadian product. We are affiliated with them and much purchasing is done in concert with their foodservice program. We support the North American Food Services because there is quality control guaranteed and I want to stress quality. Just have them contact me direct and I will talk over specifications with them."

**ALJIM WHOLESALE GROCERY CO.**  
WHOLESALE/DISTRIBUTOR  
110 Mattatuck Heights  
Waterbury, Connecticut 06720

PHONE: 203-574-3300  
KEY CONTACT: Joseph Zilaro, Dir. Purchasing,  
Buyer Frozen Food

APPROXIMATE ANNUAL SEAFOOD PURCHASE (US \$): \$1 - \$3,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello, IQF; Flounder - 5# Cello, IQF; Haddock - 5# Cello, IQF; Sole - 5# Cello, IQF;

Frozen Shellfish: Sea Scallops - 5# Cello, IQF

PURCHASE FROM? Canada, Denmark, England, Peru, U.S.

HAVE OWN PRIVATE LABEL? No

WILLING TO BUY PROCESSOR LABEL? Yes