

REPORT 4  
89/02/06

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :472-PRAGUE

009-FOREST PRODUCTS,EQUIP,SERVICES  
CZECHOSLOVAKIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

EQUIPMENT AND MACHINERY

CONTINUED INTENSIVE LOBBYING OF CSSR OFFICIALS IN SUPPORT OF  
H.A. SIMONS (OVERSEAS) LTD'S PROPOSAL FOR RUZOMBEROK PAPER MILL  
PROJECT.

H.A.SIMONS HAS EXCELLENT CHANCE TO WIN THIS  
CONTRACT IN 1988.

CONTINUED POST EFFORTS TO CONVINCE CZECH WOODWORKING TRUST OF  
ADVANTAGES INHERENT IN KOCKHUMS CANBAR BID FOR ZDIREC SAWMILL.

KOCKUMS TO SIGN ZDIREC CONTRACT IN 1988.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 CONTINUATION OF LOBBYING EFFORT FOR H.A.SIMONS  
(OVERSEAS)LTD. ON RUZOMBEROK PAPER MACHINE PRO-  
JECT AND ON KOCKUMS CANCAR INC.ON ZDIREC SAWMILL  
PROJECT.

TOOK OPPORTUNITY OF RBD VISIT FOR MEC, MEETINGS  
TO PROMOTE CANADIAN BIDDERS. CALLS INCL. MIN. OF  
FOREIGN TRADE, DEPUTY PREMIER OF CSR.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----