REPT4D
90/04/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :521-ISLAMABAD

007-POWER & ENERGY EQUIP. & SERV.
PAKISTAN

PLANNING:	ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
ALL SUB-SECTORS		
	LOBBY WAPDA FOR AWARD OF TAUNSA LOW HEAD HYDEL PROJECT	WORTH C$100-150 MILLION.
	BEGINNING OF CONTRACT NEGOTIATION FOR A LOW HEAD PROJECT	
	SUPPORT EFORTS OF CDN COY ON PRIVATE THERMAL POWER PROJECT	EQUIPMENT.
	INCREASE IN EXPORT OF CANADIAN THERMAL POWER PLANT	
	ARRANGE FOR CHAIRMAN, WAPDA TO VISIT CANADA	HYDEL AND THERMAL POWER GENERATION PROJECTS.
	A BETTER RAPPORT WITH CANADIAN COMPANIES INTERESTED IN	

TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1	Call by HOM on Secretary, Ministry of Water and Power. - Regular calls on Ministry of Water Power. - Two calls by HOM on Chairman, Water and Power Development Authority.	Support grid station bid by Cdn Consortium & win extension of 2 weeks for final consideration of proj. The extra period of 2 weeks was requested to allow Cdn Consortium to put together a financial package for the grid station.
QUARTER: 2	1. Arrange visit of Additional Secretary Min of W & P and Chairman Wapda, for WEC.	1. Visit completed in Sept89. Cdn companies interested in power sector projects were able to register their interest with these two key persons.
QUARTER: 3	-----	
QUARTER: 4	-----	