

Leipzig 1992 (Spring) Trade Fair Calendar

March 5-10 — UNITEC Industrial Supplies Trade Show: Materials management (metallurgical products/supplies/components); Manufacturing (tools/dies, welding/cutting equipment, foundry machinery, automation systems, drives CAD/CAM/CIM); Production equipment; Know-how/technology; and Services.

Trade Show Environmental Engineering/Protection: Rehabilitation of contaminated soil, water, etc.; Air pollution control; Water/wastewater; Waste disposal/recycling; Noise abatement; and Services/information.

Transport Engineering/Logistics Trade Show: Transport/handling systems (rolling stock, ground conveying equipment, handling systems for warehouses, ports, terminals, containers/shipping containers); Storage facilities (containers, palleting systems); Transport services, (cargo services, forwarding).

March 5-10 — Market Economy Trade Show "Know each other - trade with each other": Commercial section (business management, financing, commercial/industrial law, export/import, marketing, R & D, technology transfer); PR (labour market, tenancy law, residential property, social security, basic/advanced training, administration of justice).

March 21-24 — Leipzig Consumer Goods Fairs

April 4-12 — AUTO '92: Cars, commercial vehicles; Two-wheelers; Mobile homes/caravans; Spares, accessories; Lubricants/polishes; Garage/servicing

equipment; and Services.

April 25-May 3 — Home/Garden/Leisure Trade Show

Persons wanting additional information on these events should

contact Carlos Pechtel, Agent General for Canada, Leipzig Fair, Canada Office, 11231 Jasper Avenue, Edmonton, Alberta T5K 0L5. Tel.: (403) 482-3427. Telex: 037-2991. Fax: (403) 488-0350. Toll-free: 1-800-661-2221.

Wine Show in Tokyo Uncorks Opportunities

Tokyo — Canadian wine, beer and spirits suppliers have an opportunity to explore a market that represents 120 million of the world's wealthiest and most sophisticated consumers.

All they need do is participate in **Wine Japan'92**, the 4th International Wine, Spirits, Beers & Beverages Exhibition and Convention being held May 27-30 at Tokyo's Sunshine City Exhibition Center.

Participation in **Wine Japan** is considered the most cost-effective way of penetrating this rapidly expanding sector of the Japanese economy — while, at the same time, potentially gaining entry to the emerging markets of Korea and Taiwan.

Participation also guarantees exhibitors access to more than 12,000 specifically targeted trade buyers, including importers and agents, distributors and wholesalers, hoteliers, restaurateurs, retailers, bar and club managers, government agencies, trade associations, and corporate and airline caterers.

Demand for space may well exceed supply, so would-be participants are advised to register early.

To register or to obtain further information on **Wine Japan'92**, contact the show organizer's Canadian representative Derek

Complin, President, UNILINK, 50 Weybright Court, Unit 41, Agincourt, Ontario M1S 5A8. Tel.: (416) 291-6359. Fax: (416) 291-0025. Telex: 06-968027.

Broadcasting Expo A First for EAITC

Amsterdam — Companies now are being recruited to participate in External Affairs and International Trade Canada's (EAITC's) National Stand at the **International Broadcasting Exposition** being held here July 3-7, 1992.

This marks the first time that EAITC will have a National Stand at this event which attracts business visitors from more than 70 countries.

Exhibits cover the entire broadcast range, from radio, television and satellite to cable, DBS, MMDS and HDTV.

To register interest or to obtain more information on participation cost and other criteria, contact Michel Samson, Deputy Director, Western Europe Trade, Investment and Technology Division-Trade Fairs and Missions (RWTF), External Affairs and International Trade Canada, 125 Sussex Drive, Ottawa K1A 0G2. Tel.: (613) 996-5555. Fax: (613) 995-6319.