AMUSEMENTS

General Gossip

Another of the W. J. Locke novels has been dramatized. This time it is "Septimus," and the dramatization has been arranged by Philip Littell. Harrison Grey Fiske has secured the American right to the play and in it he will present George Arliss at the beginning of next season. Prior to the Arliss production Guy Bates Post will be given a stellar send-off by Mr. Fiske in a new play by Rupert Hughes, entitled "The Bridge." The piece had a preliminary tryout in had a preliminary tryout

Never again will Phoebe Davis, impersonating the tired and trusting Anna Moore in "Way Down East," appear in the Bartlett dooryard and beg for "something to do." Neither will she have to stay at home night after night alone with Hi Holler while all the others go off to the choir social. And better still, she will not have to face a blinding snow storm and a cruel world eight or nine times a week. And why not, pray? Because she is to have a new play next season, one by W. J. Hurlbut, who did "The Writing on the Wall," It is said that after the last performance Miss Davis dropped her old role with a sigh of relief.

Ida St. Leon, a 71-year-old equestrienne who is a circus girl born and bred, but never had acted on the stage in her life, has been chosen by Frederick Thompson to succeed Mabel Taliaferro at the head of the original cast of "Polly of the Circus." The little bareback rider has been performing feats at Luna Park for the last two years. She is rehearsing her role in the Margaret Mayo play in the morning, meantime keeping upher afternoon and evening appearances at Coney Island.

"The King of Caledonia" is not to Sam Bernard's liking. The Shuberts sent the comedian to London to see the production running at the Prince of Wales theatre, but he returns and reports that it is not for him. His complaint is that "the love part predominates too strongly and the comedy work is shoved too far into the background." As a consequence Bernard is seeking a more convenient. kground." As a consequence Berd is seeking a more congenial for next season.

mard is seeking a more congenial role for next season.

Helen Redmond, a prima donna of statuseque appearance who sang Dolores when "Florodorn" was new, has been engaged by Joe Weber for the part of Sonia in his burleque of "The Merry Widow" and "The Devil," to be taken out again next season. Miss Redmond first came into prominence in "The Wizard of the Nile," and afterward supported Frank Daniel's in others of his successes. Matrimony claimed her along with the "original extette" and other "Florodora" celebrities, but even the charms of the gas-drop and the domestic fireside cannot resist the lure of the dotlight indefinitely, and so the stately Helen will be with us once again in the fall.

That old circus catch "bigger and better ever" no longer holds good. Now it must be "biggest and best york threatres. Apparently no self-respecting press representative dares accribe to his particular attraction any degree of excellence less than the superlative. A glance at the different notices makes known that "Going Some" is "the swiftest comedy in town"; that "The Motor Girl" is "the diantiest, funniest, most uniful attraction that New York has known in vears"; that "The Midnighs Sons" is "the most gigantic indoorentertainment in the world"; that "The Midnighs Sons" is "the greatest of modern farcers"; that the "Follies of 1909" is "the world signature in the greatest of modern farcers"; that the "Follies of 1909" is "the world's greatest character actor in the cleverest comedy of the year," and that Annette Kellerman has "the most beautiful figure in the world.

A Clergyman on Mountain and the fall clergyman on Mountain and that Annette Kellerman has "the most beautiful figure in the world."

Maple Leaf Park

Madame Adgie and her lions have made such a nit at Maple Leaf Park this week that the management has de-cided to have the clever little lady and the animals stay over for another week. Ine lions are without doubt very well trained, and the act is one of th pleasing animal acts that Hamiltonians have nad the opportunity of seeing. The big lion, Prince, weighs over half a ton, and is one of the largest in capcivity. omes very angry at times, and his roars can be heard an over the park, but by some peculiar gift, or magnetism, as Adgie calls it, she has complete control over him and never has to use a whip or stick of any kind.

CHINESE THEATRE IN NEW YORK CITY.

A notable New York police case of the | blood is tainted. In far olde eek now engaging the city's sleuths has again thrust into prominence New York's Chinatown, the most distinctive if not the most interesting, of all the Gavored by the slumming parties that have become popular for New Yorkers and visitors alike since New York's

Aside from its joss house on Mott street and the palpably faked exhibitions of opium smoking that the quarter offers through the connivance of guides, whose assumption of the risk they take in showing you through the alleged proscribed opium bunks is amusing to the informed, the really worth while feature of the simming exposition is the visit to the Chinese opera house on Doyers street that the auto slumming itineraries include.

Priviliged intimately to observe the minutiae of the Chinese theatre and to investigate the methods of playing, including the actors' manner of selecting plays and staging them, the man who wants to know how and why most thingare done gets a good return for his enterprise and patience. And patience is a factor for the explorer, for the colony of actors, like most of theother Chinese of the colony of actors, like most of the colony of actors, like most of the colony of actors, like most of theother Chinese of the colony of actors, like most of the colony of actors, like actor of the colony of actors, like most of the colony of actors, like actors of the colony of actors of the colony of actors, like actors of the colony of actors, like actor of the colony of actors, like actors of the colony of the colony of actors of the colony of a street and the palpably faked exhibitions

terprise and patience. And patience is a factor for the exployer, for the colony of actors, like most of theother Chinese of the quarter, are secretive and suspicious, But that Wm. Rock of "The Candy Shop," the new musical gayety now at the Studebaker, got carte blanche in a hunt for the ins and outs of the Chinese acting colony, through Chin Hong, the funny Chinese discovered at the theatre, and since added to the new Dillingham gayety, much here related might remain for a while unrevealed.

In contrast with the methods of American and English actors, much that the Chinese player does is "upside down," as Rock puts it. The visitor to the Doyers street theatre who believes what his uninformed guide tells him understands that single plays run sometimes a week and often a month. Only in isolated instances is this true. The rule is for a different play a night. The company pretents about 130 different pieces a year, playing dially, including Sunday. After the repertory is exhaustéd, it is begun

playing daily, including Sunday. After the repertory is exhausted, it is begun

China the offspring of players were pro-hibited from taking the literary exam-inations that are there the opening

wedges to rank and power.

The Chinese actor studies without a manuscript. From childhood, any way from 10 years up, the spirit of the play of the Chinese repertory, consisting o about 400 plays, is instilled in him by his parents or guardian. He is traine to be agile, and his voice particular cultivated for the modulations necessar for stage expression. He is taught to be grotesque, to be graceful, to dance, to be a contortionist, and is made physic

for stage expression. He is taught to be grotesque, to be graceful, to dance, to be a contortionist, and is made physically facile generally.

Long training has made him proficient, in most of the plays of the race. It isn't on record that any new ones have been added during the last century. In the Doyers Street Theatre the actors each night after the play by vote elect, the next day's stage manager, who, in turn, appoints the next day's play. The stage director, thus, may be a different one nightly for weeks. Because of the embarrassments to which they are liable when mixing with their fellows not of the stage, on account of their lower caste, the Chinese actors live in their theatre, sleeping in bunks behind and beneath the stage, and eating in a refectory in the basement, whence the orders percelating the auditorium arise. If one of the players is unfamiliar with certain parts of his role—strict adherence to a prescribed text is never expected, the sense and spirit being the monitors of the actor—he applies to one of the other players. This is done, perhaps, at breakfast over the boiled rice, or during the day over a game of cards. The rehearsal is never formal. The highest paid of the Chinese New York players are the impersonators of women. Chinese women of station never attach themselves to the acting colony. Occasionally, middle class Chinese women are the other actors of the clantices are even more declasse with their fellows of the working ranks—laundrymen, merchants, tradesmen—than are the other actors of the clantices are even more declasse with their fellows of the working ranks—laundrymen, merchants, tradesmen—than are the other actors of the clantices are even more declasse with their fellows of the working ranks—laundrymen, merchants, tradesmen—than are the other actors of the clantices are even more declasse with their fellows of the working ranks—laundrymen, merchants, tradesmen—than are the other actors of the clantices are even more declasse with their fellows of the working ranks—laundrymen,

The Chinese play begins at 7 o'clock. Drop into Doyers street playhouse at that hour and you'll find the auditorium empty, as a rule, but with a performance going on as if it were crowded. Sometimes, perhaps, between 7 and 8 not a single visitor will pass the door. But between 8 o'clock and 11.30 the New York Chinese or the visiting Celestials. ork Chinese or the visiting Celestials rom other cities attend in crowds.

The preference for a late rather than n early visit is because the tariff for

The preference for a late rather than an early visit is because the tariff for admission changes with the progress of the play. Where he pays 50 cents to get in at 7 he will pay but, say, 35 at 8 and 25 at 9. As every Chinese because of the constant repetition of the same plays for years is familiar with the pieces, he cares little for contexts. Principally, he comes for the acting.

Like our own star system a player must become celebrated in San Francisco or up Vancouver way for his interpretation of a certain role, and the announcement on the terra cotta playbil posted on the wall outside the Doyers Street Theatre that the renowned western favorite is in town draws crowded audiences—after 8 o'clock. The average good salary of the actors in Chinatown is \$40 a week. For the last half dozen years, however, the theatre hash't drawn enough money to pay its players their respective wages. nough money to pay its players then espective wages. The house, as a conrespective wages. The house, as a con-sequence, for the last three seasons has been run upon what our own players term a commonwealth plan—a sharing of the receipts in the several proportions determined by the known regular salary figures of the players.

A Clergyman on Mountain and Mountain View Hotel.

Sir,-One of your reporters called a day or two after I had arrived at this hotel, but as my condition of health was too poor at the time, I declined to say anything for publication. To-day I feel that I would not be doing my duty did

that I would not be doing my duty did I not write to you.

I had to leave home suddenly, ordered away by my physician, and we decided on a trip by boat. The trip revived me some, and I had partly decided to return by boat again, but the sight of your mountain and my lack of energy decided me to try and find a hotel there, where I might say a little more strength. where I might gain a little more strength

over him and never has to use a whip or stick of any kind.

Adgie is a very interesting person to talk to and ladies and children will enjoy a conversation with her. She has travelled all over the world, and has been with all the leading circuses. She has a standing offer to go with Barnum & Bailey's big shows, but she prefers the more simple life on the vaudewille and park circuits. She loves her lions better than any man she has yet met, and for that reason she is not married. She has been an animal trainer since she was a child. After the matinee each day she will be at home to women and children. The park has been well patronized this week, and the management feels that Hamiltonians appreciate the effort to furnish high-class summer amusement. The attractions are all in first class order, and with the new power line connected there is plenty of light and power for all the attractions that can be as a whigh of a surrous that any the partners of the light with my fellow missionary in the "bunk" of the lumberman's camp away in the primeval forest, the said bunk leins so narrow that when I wished to child. After the matinee each day she will be at home to women and children. The park has been well patronized this week, and the management feels that Hamiltonians appreciate the effort to fournish high-class summer amusement. The attractions are all in first class order, and with the new power line connected there is plenty of light and power for all the attractions that can be put on the grounds. The management has some great attractions booked for the summer months, including a couple of good bands and something in the way of a treat will be given each week.

The by-election in St. John County, N. B., to choose a successor in the Legislature to Hon, H. A. McKeown, recently appointed Supreme Court Judge, is announced for July 20. Nomination day is July 21s. Each party has a candidate in the field.

Day make you feel that they are friends. The food is good, well cooked, and abundant. The rooms are refriends. The food is good, well cooked, and abundant. The rooms are relied. The rooms are relied that thamiltonians appreciate the effort to to furnished. I may be pardoned if I say here that I have had fair opportunities where that I have slept with my fellow missionary in the bunberman's camp away in the primeval forest, the said bunk being so narrow that when I wished to turn over I had to ask my companion to turn at the same time, because we could not do so singly. I have filled the position of deputation in various places for four great missionary societies for several years, and while chaplain at Aixy N. B., to choose a successor in the Legislature to Hon, H. A. McKeown, recently appointed Supreme Court Judge, is announced for July 20. Nomination day is July 13. Each party has a candidate in the beds in Mr. Bessey's hotel are as good as any I have ever slept in.

Only one word more. This hotel is

too small, but the proprietor has its enlargement in contemplation, and I hope when (D. V.) I return next year he may have attained this object. He hopes, too, to institute sulphur baths and sulphur water for such as require

It gives me great pleasure to state that Mr. Bessey is a man of character. He obeys the license laws. He has only been there as proprietor for two and

arrived, and who were guests, and I can say that they fully coincided with my yiews, both as to the location of the

views, both as to the location of the hotel and its proprietor.

I regret, Mr. Editor, that my letter has grown so long, but as it is most unlikely that I'll ever trouble you again and I feel so very grateful for much improvement in my health from breathing the cool bracing mountain air, whether in my bedroom or in the park with its abundance of shade trees and seats, and from Mr. Bessey's kindness, and with the hope that by the influence of your widely circulated paper its becoming better ly circulated paper its becoming better known, may bring good not only to those who are poorly but to those who are in good health and need a change and good air.

Carrier Pigeons for Country Dectors.

You Can't Eat the Box or the Signature—

but you can eat the contents of every package of Shredded Wheat with the satisfaction of knowing that it is the cleanest, purest, most nutritious cereal food in the world.

Shredded Wheat

is made in a two million dollar bakery - two million dollars spent for cleanliness, for purity, for sunshine—and the result is a cereal food that stands the test of time - a food for old and young, for any meal in any season-contains more real nutriment than meat or eggs, is more easily digested and costs much less. At your grocer's.

> Shredded Wheat is made of the choicest selected white wheat, cleaned, steam-cooked and baked. Try it for breakfast to-morrow with milk or cream. The Biscuit is also delicious for any meal in combination with fresh or preserved fruits.

THE ONLY "BREAKFAST CEREAL" MADE IN BISCUIT FORM

Hannon

A strawberry festival and garden par in aid of St. George's Church, Han aid of St. George's Church, Han-will be held at the residence of Mr. Horning on Monday evening, July good programme is being arranged, 44th Regiment Band, of Grimsby, be in attendance.

ill be in attendance.

Mrs. Edward Dartnall and son, Roy,
pent a few days visiting friends in
reemore this week.

Richard Davis, of Hamilton, spent

Sinclairville

Attercliffe

About a baker's dozen from here took

day.

Mrs. Brown, of Brockville, is spending a few days with her brother, Mr. A.
E. Burrett and family, here.

Mr. McCheany, of Moulton, spent Sunday with Mr. and Mrs. L. Randall here.

Mr. Charles Ball fell from a load of hay last week and has had to lay up for repairs.

for repairs.

Miss Clara Horning, teacher, here, has left for home, near Hamilton, to spend the holidays with her parents.

A number of the sporting old boys took in the wild west show at Hamilton

Merritt Settlement

Mrs. J. L. Bolen, of Chicago, has turned home, after spending a few we with her parents and relatives in t

vicinity.

Mr. and Mrs. E. Teeft, of Winslow, visited her parents here last Sunday.

Mrs. D. Nelson visited relatives in Hamilton on Saturday last.

Miss Gertrade Tallman, of Beamsville, was the guest of Mrs. A. Lampman a couple of days last week.

Mrs. C. McIntyre, of Glencoe, spent a few days with friends in this place this week.

Winslow

Mr. Emery Kolinas Faised his large harn on-Saturday last.
Mr. Walter Miller improved the appearance of his dwelling house by erecting a chimney which was blown down some months ago.
Mr. William Sorge has completed his large basement, and will erect a fine barn thereon in the near future.
Mr. and Mrs. William Griffin visited friends at Beamsville on Saturday and Sunday last.
The soldiers returned home from Niagara Camp, complaining of having a bard time of it on account of the very hot weather.
Mr. Alfred Shrumm, salesman for the Bismarck cheese factory, attended the Brantford cheese market on Friday.
Mr. Adam Beamer had a raising on Tuesday last, erecting a fine, large barn, William Griffin attended Dunnville anarket on Tuesday last.
Mr. B. and Mrs. Cosby called on friends

this place on Sunday afternoon last. Mr. William Naeargarth is remodelling Ir. Newton Teeft's dwelling Rev. S. N. Methfessel, of Buffalo, reached at Smithville on Sunday last.

Binbrook On June 21 the sad news reached here

On June 21 the sad news reached here of the death of one who was formerly one of Binbrook's bright, intelligent young men, Mr. Cyrus Lowden, son of Mr. Elijah Lowden, who died at his home, Macleod, Alberta. After suffering for ten menths, an operation was performed and death followed.

Mrs. Bliss has moved into Mr. I. Awrey's house.

Alberton

Miss Susie Book spent Tuesday at C. Book's. Henry and Mrs. Ferguson visited friends at Langford on Sunday. R. Brown and wife were guests of Mrs. John Brown, Langford, on Sunday

The Sunday School was well represented yesterday at Mohawk Park, where several of the neighboring schools picnicked

L. and Mrs. Johnson visited the lat-

day.
R. M. and Mrs. Bradshaw, Adam
Mrs. File were Sunday visitors at Curran's.

The raising of J. Vanderlip's barn was accomplished very quickly and success-

fully last Friday.
On Monday Mrs. John Baker celebrat-

ed the anniversary of her birth by en-tertaining her children and grandchil-

dren.
J. and Mrs. Vanderlip were guests at
J. Smith's, Jerseyville, recently.
J. and Mrs. Book spent Sunday
guests of Mrs. C. A. Book.
Miss Mary Hammill has returned
from an extended visit to Toronto.
Alex. Robertson has returned to his
work at Balfour & Co., Hamilton, after
spending a two weeks' vacation with
his parents here.
S. W. Bradshaw, Toronto, spent a
short time recently with relatives here.

Everybody Lucky. (Spare Moments.)

An old farmer of the county of Dur-ham called at a roadside public house where he was well known. The landlady asked him to buy a ticket for a lottery

they had on there.
"Well," he said, "I hae nought in ma pocket, or I might."
"Oh, that's a'reet, John," she says; "take the ticket, and pay for it

time."

Some time later John called sgil, and the landlady asked him if he knew who had won the lottery.

"No," he said. "Who won?"

"Well, I hardly durst tell you, but oor Sam won. Wasn't he lucky?"

"Aye, sha was lucky." said John. And who was second, then?"

"I durst hardly tell you. Who would you think now?" she said.

you think now?" she said.
"I couldn't say," said John.
"Well, it was oor Sally. Wasn't she

lucky?"
"Aye, sha wes lucky," said John.
"And who was third?" he asked.
"Well," she said, "you would never guess, and I might as well tell. I was third. Wasn't I lucky?"
"You were," he said. "Did I ever pay you for that ticket, Missus?"
"No, John, you didn't," she said, fawning upon him.
"Well," said John, "isn't I lucky."

FOOLED THE DEVIL.

Kate, who had been taught that the devil tempts little girls to disobey, was left alone in a room for a time one day with the admonition not to touch a par-ticularly delicious plate of fruit that stood on the table. For a while she bravely withstood the

temptation. Finally, however, her resolution wavered and she took a big red apple from the plate. She walked away with it, but before putting it to her lips her courage returned and she quickly replaced the apple on the plate, saying as she did so, "Aha! Mr. Devil, I fooled you, didn't 1?"—The Housekeper.



FUN FOR TIMES READERS

Mr. Jagway—"Honest now, when you aw me just night, wasn't I making a bee saw me iast night, which is the for home?"

His Candid Friend, "Making a B line?

Worse than that, Jagway. You were making a W line."

O. LAND OF REST "I am going to devote it to reading Presi-lent Eliot's five feet of books."

LEARNED IT BY EAR. dear little girl then arose, bowed, and in this manner:

"Lettuce Denby up N. Dewing,
Widow Hartford N. E. Fate;
Still H. E. Ving, still per Sue Wing,
Learn to label Aunty Waite."
Then with the tumultuous applause of the
udience ringing in her ears, she sat down
a happy confusion.

HARDSHIPS OF PLUTOCRACY

TEMPERATURE. Detective's Daughter—"Papa, when you put a man in the sweat box, is it the same is giving him the third degree."

Detective—(mopping his forehead)—"No, dear. One hundred and third degree."

WHY HE LED. The angel was making up the list.
"I never asked my fellow man if it was hot enough for him," remarked Abou Ben Adhem.
And lo, his name came in under the wire first.—New York Sun.

sold me.
The Grocer—Well, you may keep it for your honesty.—Cleveland Leader.

NO LOAFING THERE.

eves-"
"I hope," interrupted the bright girl, "you notice the signs in the windows," notice the signs in "What signs?"
"'What signs?"
"'No admittance except on business.
Catholic Standard and Times.

TO AMUSE THE ANIMALS At a country fair out in Kansas a man tent up to a tent where some elk were on shibition, and stared wistfully up at the 'd. like to go in there," be said to the keeper, "but it would be mean to go in with-but my tamily, and I cannot afford to pay for my wife and seventeen children."

The keeper stared at him in astonishment. "Are all these your children?" he gasped.

"You wait a minute," said the keeper, "I'm going to bring the elk out and let them see you."

PROMISING YOUNG MAN.

Percy-"Ben attending a moral reform envention, have you? What were the exer-Clarence—About equally divided between golf and tennis."

SOMETHING DOING Stranger—"Is there any hope of catching to fellows who are doing all this dynamit-Native—'Yes, sir; there is now. The plate ass insurance men are going to get busy.

SEEMED MOST FITTING. Caller (with bill-"What is the best time bone the man of the house for a little to bone the man of the house for a little money?"

Domestic—"To bone 'im, is it? Well, sor, ye might thry comin' some time in the shank of the evenin'."

THE WINNER.
"The good old rule, as I surmise,"
Quoth canny Uncle Ben,
"Not only to the borse applies,
But equally to men."

THAT WAS ALL.
"What do you know of his reputation for truth and veracity?"
"Nothing-except that was-er-a witness in the Gould case."

The wind had freshened and the little launch was pitching trigntifully.

"Can you with!" asked the passenger with the launch was beginning to feel qualmish.

"Dat's a pity."

"Because this is one of those unsinkable boats, you know."

BROUGHT IT ON HIMSELF.

Jack Daw-"What is the reason why that tile brother of yours doesn't seem to like me."

Mag Pye-Well, he thinks a great deal of
me, Mr. Daw, and he's beginning to suspect
that—that you mean business."

A LA STANLEY.

A LA STANLET.

Climbing out of his airship, the explorer who had gone in search of the north pole approached the man who was aiready there.

"Commander Peary, I presume?" he said, raisins, his fur cap.

"Yee," answered the other explorer. "This, I presume, is Mr. Wellman."

"The same."

"Well, I'm glad to see you Walt. Let me offer you a cup of train oil. You will find it nutritroin and satisfying. Oogloo, bring the gentlemen one of the fattest and largest tallow candles."

The two neighbors who were passing the little cottage heard sounds as if a terrific conflict inside and stopped to listen. Presently they heard a loud thump, as if somebody had fallen to the floor.

"Grogan is beating his wife again!" they said. NO NEED OF INTERFERENCE said.
Bursting thed oor open they rushed into the house.
"What's the trouble here?" they demand-

HIS ADVENTURES Lord Lacland drew his handkerchief ner-ously from his cuff.
"Then I may infer," he hazarded, "that

vously from his cuff.
"Then I may infer," he hazarded,
I am not altogether indifferent to you Golde.

Sweet, unsophisicated Lotta laughed gally.

"Indifferent! Oh, no!" she ecied. "I have been tremendously interested in you, Lord Lacland, since papa told me you were an adventurer. And now I want you to tell me all about your battles and escapes."

A ROMANCE "Yes, I was once engaged to a duke."
"And what fell fate came between two lov-

ing hearts?"
"Oh, nothing," said the girl nonchalantly.
"We just let the option expire." A DRUNKEN CLAM

"I once tried it a bed of clams would get drunk," said a clam opener. "They dd. I guess there's nothing living—except a good man and a good woman—that won't get drunk if you give them the chance.
"I had these clams in a little sait pool. One morning I poured some whiskey into he water. By jingo, they all got drunk in no time.

"How did J know they were drunk? By their open mouths, of course. Their mouths hung open in such a silly way. I could put my hand in-they tried to close on me, but it was no go-I could put my hand in and drag a drunken clam clean out of his shell without his knowing it.

"The bed of clams got over their spree in a couple of hours. They ahut up and leoked glum, the same as a man does after a spree."

Where You Bite.

Where You Bite.

A stately old professor was approached by a your student one day in one of the Western colleges. Trying hard to keep back a smile, the young man asked:

"Professor, you say you are an expert at solving riddles, don't you?"

"I claim that I am, my boy."

"Well, then, can you tell me why a man who has seen London on a foggy day and a man who has not seen London on a foggy day are like a ham sandwich?"

The professor studied for a long time, venturing several answers, which proved to be wrong. Finally, at his wit's end, he said:

"I give it up."

"It's casy, ald the other."

"It's casy, ald the other."

"It's casy and the other."

"It's casy ald the other."

"It's casy ald the other."

"It's casy ald the other."

"After the voungster had recovered from his urroar of laughter, he chuckled:

"Oh that's what you bite on."—The Circle.

"Uses His Influence.

Uses His Influence.