

LIFE UNDERWRITERS' ACTIVITIES.

At the recent annual meeting in Montreal of the Life Underwriters' Association of the province of Quebec, under the presidency of Mr. J. T. Lachance, election of officers for the ensuing year took place as follows:—President, Chas. C. Gauvin, New York Life, Montreal; vice-presidents, C. A. Butler, Great West Life, Montreal; Geo. Alexander, Manufacturers' Life, Richmond; J. T. Chenard, Manufacturers' Life, Quebec; secretary, T. R. Clark, Manufacturers' Life, Montreal; treasurer, C. A. Bennett, North American Life, Montreal; councillors for Montreal section, T. P. Bourgeois, Metropolitan Life; A. B. Haycock, Canada Life; A. H. Vipond, New York Life; W. O'H. Percey, Canada Life; A. J. Meiklejohn, Confederation Life; J. A. Goulet, Metropolitan Life; councillors for Quebec section, J. T. Lachance, Manufacturers' Life; W. J. Delaney, Manufacturers' Life; L. A. Trudelle, Sun Life; councillor from Eastern Townships section, U. Levesque, Metropolitan Life. A unanimous vote of thanks was given to Mr. Lachance, of Quebec, the retiring president, who held the office for three years. Finances were reported as in a flourishing condition.

At the regular monthly gathering of the Montreal Life Underwriters' Association, thirteen new members were elected. Mr. G. D. Finlayson, the Dominion Superintendent of Insurance, addressed the meeting on the progress of life insurance in the Dominion during the last half-century.

WANTED

YOUNG MAN for **FIRE INSURANCE** Office. Must have general knowledge of the business. Apply, stating experience and salary expected to

P.O. BOX 430,
MONTREAL.

WANTED.

A **RETURNED SOLDIER**, with ten years experience in **FIRE INSURANCE** previous to War, is open to engagement in an insurance office. Understands both Fire and Casualty. Reply to

G. C. B.,
c/o The Chronicle,
MONTREAL.

We of this country know that whereas John Bull as a fire underwriter, often grumbles like darnation over any increase in an expense ratio, he pays the heaviest losses without once crying aloud and is always promptly and efficiently present at our fiery catastrophes.—*American Exchange and Review.*

WANTED.

ACCOUNTANT at present employed is open for engagement. Twenty five years experience. First class references. Address.

J. A. G.,
c/o The Chronicle,
MONTREAL.

**EQUITABLE
ADVANTAGES**

¶ The holder of an Equitable agency contract benefits not only by the impregnable strength and prestige of the Society, but also through being able to offer a variety of policies that meet with precision, the requirements of the insuring public.

Profitable openings at various points in Canada for men of character and ability with or without experience in life insurance.

ADDRESS:

THE EQUITABLE
LIFE ASSURANCE SOCIETY OF THE U.S.
120 BROADWAY, NEW YORK

410 TONS OF GOLD HAVE BEEN PAID TO POLICYHOLDERS BY
Insurance Company of NORTH AMERICA

THE OLDEST AMERICAN STOCK FIRE INSURANCE COMPANY

WE MAINTAIN A DEPARTMENT TO ASSIST AGENTS IN SECURING LOCAL RISKS CONTROLLED OUTSIDE. IF THERE ARE ANY SUCH RISKS IN YOUR FIELD, WRITE US ABOUT THEM. WE MAY BE ABLE TO HELP YOU. IT IS WORTH TRYING.

ROBERT HAMPSON & SON, LIMITED GENERAL AGENTS **MONTREAL**
FOR CANADA