

# INTRODUCTION

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The Government of Canada published the first edition of *"Health Care Products for World Markets"* in 1986. The directory has proven to be a valuable resource for the health care industry worldwide.

This second, expanded edition includes many new companies and numerous new products developed by Canadian research organizations and manufacturers. The directory contains profiles of 250 companies, an increase from 160 in 1986. This edition also includes pharmaceuticals and health care-related services, as well as a list of health care industry associations in Canada.

The Canadian health care industry has built an international reputation for high-quality products and innovative technologies. Canadian manufacturers are reliable sources of state-of-the-art equipment at competitive prices. More than 1,000 Canadian companies provide equipment and services for hospitals, institutions, laboratories, nursing homes and home health care. In 1988, the value of our medical device exports exceeded Canadian \$147 million.

Please contact the companies in the directory for further information on their products and services. For more information about the complete range of Canadian health care products and services, call or write the nearest Canadian Embassy, High Commission, Consulate or Trade Office, or contact the following Canadian departments:

**U.S.A. Trade and Tourism  
Development Division (UTW)  
External Affairs and International Trade Canada**

125 Sussex Drive  
Ottawa, Ontario  
Canada K1A 0G2

Tel: (613) 991-9481  
Fax: (613) 990-9119

**Health Care Products Division  
Industry, Science and Technology Canada**

235 Queen Street, 9th Floor East (IRPI)  
Ottawa, Ontario  
Canada K1A 0H5

Tel: (613) 954-3077  
Fax: (613) 954-3079

## HOW TO USE THIS DIRECTORY

This directory has been designed to allow the reader to readily identify Canadian sources of products and services for the health care industry. It contains three indexes to facilitate its use:

**1. Alphabetical listing of companies.** A quick reference list of all companies profiled in this directory.

**2. Company profiles.** This section contains an alphabetical listing of all the companies included in the directory with product information and a brief corporate summary.

**3. Products and services.** This section identifies all the product and service categories and companies that manufacture products and/or provide services within each product category.

### NOTE:

This directory is designed to acquaint foreign buyers with Canadian manufacturers and suppliers of health care products and services. It is not intended to be a definitive listing, although every effort has been made to include a large number of Canadian exporters. The product information was provided in response to a questionnaire sent to all known companies active in the health care sector in Canada.

*On the cover: (top) Dr. Frederick Banting, co-winner of the Nobel Prize in Medicine for the discovery of insulin. Courtesy Connaught Laboratories Limited. (middle) Premature newborn gets a helping hand. Photo by Pierre St-Jacques; Supply and Services Canada Photo Centre. (bottom) High-pressure liquid chromatography for therapeutic testing in pharmaceutical research. National Research Council.*