

Name: Peter D. Goetz and Associates  
Address: 3635 South Lawrence, Suite L  
Tacoma, WA 98409  
U.S.A.  
Contact: Mr. Peter D. Goetz, Owner  
Telephone: 206-474-2031  
Fax: 206-474-3042

- Imports used grand pianos (Yamaha, Kawai) from Japan.
- Obtains information from trade fairs to aid in purchasing decisions.
- Has never heard of Canadian sources.
- Prefers to be contacted by a manufacturer's representative or via trade fairs.
- Actively seeking sources of supply for good quality, used grand pianos (well-known brands).

Name: Rotenberg Pianos  
Address: 1675 Rollins Road  
Burlingame, CA 94010  
U.S.A.  
Contact: Mr. David Rotenberg, Owner  
Telephone: 415-697-1020

- Imports grand pianos from West Germany and England.
- Has never tried Canadian sources.
- Prefers to be contacted by the Canadian firm via a manufacturer's representative, a distributor, brochures and/or to visit the Canadian company and its facilities.
- Actively seeking sources of supply for brand name grand pianos.