

REPORT #5  
88/10/21

QUARTERLY PROGRESS REPORT OF INVESTMENT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FY 88  
TRADE TRACKING PROGRESS REPORT OF INVESTMENT ACTIVITIES AND RESULTS

612 - WASHINGTON

UNITED STATES OF AMERICA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER RESULTS REPORTED

QUARTER : 1

CORPORATE LIAISON VISITS AIMED AT ENCOURAGING  
NES INVESTMENT IN CANADA.  
SERVICING OF INVESTMENT ENQUIRIES FROM TERRITORY

FIVE COMPLETED.  
21 SERIOUS AND 25 GENERAL INVESTMENT ENQUIRIES  
WERE DEALT WITH; RESULTS PENDING.

QUARTER : 2

QUARTER : 3

QUARTER : 4

CON GOVERNMENT & INDUSTRY AWARE OF MARKET  
ENVIRONMENT & ARE NOT ADVERSELY AFFECTED BY  
PROTECTIONIST MEASURES.

CON COMMUNICATIONS FIRMS WILL BE ENCOURAGED  
TO OBTAIN CONTRACTS IMMEDIATELY OPENED MARKET OF  
\$25,000 TO \$171,000 EXCEPT FROM SUB-AREA.

50 CON FIRMS PROVIDED WITH SPECIFIC  
ADVICE ON HOW TO MAKE USE OF NEW  
OPPORTUNITY.

CON INDUSTRY PROVIDED WITH ACCURATE & IN-  
DEPTH INFORMATION AS TO NEW MARKETS  
AVAILABLE.

QUARTERLY RESULTS REPORTED

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WHICH CONTAINED LISTINGS OF FIRMS OPERATING DURING THE REPORTING PERIOD.  
LISTED PERIOD ARE THE RESULTS OF THE INVESTMENT PROMOTION ACTIVITIES

21 MISSIONS REPORTED FOR FISCAL YEAR 88  
37,000,000 DOLLARS BEYOND OF EXPORT PROMOTION PROGRAM