REPORT #5 88/10/21

PLANNING:

QUARTERLY PROGRESS REPORT OF INVESTMENT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FY 88 FORECAST OF KEY INVESTMENT ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

527 - OSAKA

JAPAN

ANTICIPATED RESULTS

INDUSTRIAL MACHIN, PLANTS, SERV. ALL SUB-SECTORS PROSPECTIVE CANDIDATES IN THIS SECTOR WHICH HAVE BEEN IDENTIFIED THROUGH INVESTMENT SEMINARS ORGANIZED BY CONGEN DURING 86-87 FY OR IDENTIFIED BY OTHER MEANS WILL BE CONTACTED & THEIR IMMEDIATE INVEST-MENT INTENTIONS DETERMINED.

ACTIVITIES PROPOSED IN POST PLAN

ELECTRONICS EQUIP. & SERV PROSPECTIVE CANDIDATES IN SECTOR WHICH HAVE BEEN IDENTIFIED THROUGH INVESTMENT SEMINARS ORGANIZED BY CONGEN DURING 86-87 FY OR IDENTIFIED BY OTHER MEANS WILL BE CONTACTED & THEIR IMMEDIATE INVESTMENT INTEN-TIONS DETERMINED

TRANSPORT SYS, EQUIP, COMP, SERV. PROSPECTIVE CANDIDATES IN THIS SECTOR WHICH HAVE BEEN IDENTIFIED THROUGH INVESTMENT SEMINARS ORGANIZED BY CONGEN DURING 86-87 FY OR IDENTIFIED BY OTHER MEANS WILL BE CONTACTED AND THEIR IMMEDIATE INVESTMENT INTENTIONS DETERMINED.

EDUCATION, MEDICAL, HEALTH PROD PHARMACEUTICALS, BIOTECHNOLOGY PROSPECTIVE CANDIDATES IN THIS SECTOR WHICH HAVE BEEN IDENTIFIED THROUGH INVESTMENT SEMINARS ORGANIZED BY CONGEN DURING 86-87 FY OR IDENTIFIED BY OTHER MEANS WILL BE CONTACTED AND THEIR IMMEDIATE INVESTMENT INTENTIONS DETERMINED.

NON SECTORALLY ORIENTED ACTIVITIES

COOPERATE WITH OSAKA CHAMBER OF COMMERCE & INDUSTRY ON PLANS TO SEND INVESTMENT MISSION TO CDA IN SPRING 88.

REPORT ON STRATEGIES OF OTHER FOREIGN GOVERNMENTS TO PROMOTE INVEST-MENT IN KANSAI. GENERATE TEN NEW ENQUIRES FOR WHICH CONGEN HAS RESOURCES TO FOLLOW-UP WITH TOP THREE BEST PROSPECTS.

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IDENTIFY & COMMUNICATE IMPORTANT NEW IN-VESTMENT OPPORTUNITIES TO CHAMBER MEMBER-SHIP LEADING TO DIRECT INVESTMENT IN CDA.

BETTER UNDERSTANDING OF STRATEGIES OF OTHER GOVERNMENTS MAY LEAD TO MORE EFFEC-RIVE INVESTMENT PROMOTION PRACTICES FOR OURSELVES.