

## This Counter Display Stand will Attract and Remind Your Customers of Their Needs

Nearly all your customers use O-Cedar Polish. Those that don't use it, know about it and only need to have it brought to their attention to place an order for it. An attractive, prominent display will bring you scores of orders you would not otherwise get. They will see it and will order it while they think of it. This

# O-Cedar Polish

(MADE IN CANADA)

**COUNTER DISPLAY STAND IS GIVEN FREE WITH THE FOLLOWING ASSORTMENTS**

**Display Deal No. 61—**

7½ doz. 4-oz. O-Cedar Polish, retailing at ..... \$22.50  
 3 doz. 12-oz. O-Cedar Polish, retailing at ..... 18.00  
 1 only Counter Display Stand Free.

**Display Deal No. 62—**

2½ doz. 4-oz. O-Cedar Polish, retailing at ..... \$ 7.50  
 5½ doz. 12-oz. O-Cedar Polish, retailing at ..... 33.00  
 1 only Counter Display Stand Free.



ORDER ONE OF THESE DISPLAY DEALS FROM YOUR JOBBER TO-DAY.

CHANNELL CHEMICAL COMPANY, LIMITED, TORONTO, CANADA

## LARGEST MAKERS IN THE WORLD

*Tea Lead*—all gauges and sizes

*Metal Bottle Capsules*—any size,  
color or stamping

*Collapsible Tubes*—plain or colored

ALL BRITISH MADE

Send specification of your needs or samples of what you now use—stating QUANTITIES  
 —We will give you BEST QUALITY—BEST DELIVERY—BEST PRICES

**BETTS & COMPANY, LIMITED**

Chief Office :—1 Wharf Road, LONDON, N., ENGLAND