

very old and young persons. I found many poor aged persons who loved the Bible but had no copy that they could read without great difficulty. In no case have I given away a Bible or a Testament without receiving at least two-thirds of the price.

BIBLES.

While trying to neglect no part of the work of a Colporteur I have made the selling of the Scriptures my chief work. During the short time I have been in the field I have sold 662 copies, about seven daily, prices ranging from three cents to six dollars. I have never—to my knowledge—lost an opportunity. I never enter and leave a house without finding out how the inmates are supplied. I offer the precious book to all and sundry, and in every conceivable place—to the minister in his study—to the lawyer in his office—to the doctor in his surgery—to the merchant and clerk in the store—to the blacksmith at the forge—to the carpenter at the bench—to the shoemaker at his work—to the farmer in his home, his barn, his fields, at the annual fair and at the polling booth. I have sold it to the black man as well as to the white. I have even gone into the wigwam of the Indian, but there I found no readers and no purchasers, but even there a word can be spoken for the Master.

SUNDAY SCHOOLS.

These are established in most districts I have visited. I have spent much valuable time with ministers, Sunday school superintendents, and teachers, but am sorry to say I have not as yet succeeded in selling any of the books from the reduced price list, although all expressed themselves pleased. One of the greatest difficulties the colporteur has to contend with is the impression that he has a personal interest in the sales he makes, being paid accordingly. So deep rooted is this idea that I have almost ceased to combat it.

SPIRITUAL LIFE.

I have conversed with many persons on personal religion, and have derived great good to myself from many of them, but large numbers confess that they are living indifferent to spiritual things—many, I fear most—neglect family worship. Some say to me, When father was alive we always had prayers evening and morning. Others say they had family worship at one time but have not kept it up. Most of those conversed with discussed the subject with perfect frankness, and wives and mothers invariably joined with me in urging the male head of the family to commence or resume the observance of the God-given institution. It would, however, be very unfair not to add that in most professed christian families the parents told me they daily prayed in secret night and morning, and taught

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